





BIRMINGHAM · COVENTRY · DUDLEY · SANDWELL · SOLIHULL · WALSALL · WOLVERHAMPTON

## **GROWING THE UK ECONOMY** THROUGH A MIDLANDS ENGINE

# WMCA Productivity & Skills Commission **Supporting Evidence Pack November 2016**

- ✓ Slide 3 WMCA Productivity Problem Statement
- ✓ Slide 4 Output Gap Analysis
- ✓ Slide 5 onwards –Sector Scorecards covering 7 Transformational Sectors:
  - Advanced manufacturing and engineering;
  - Business, professional and financial services;
  - Construction (building technologies);
  - Digital and creative;
  - Lifesciences and health care;
  - Logistics and transport technologies;
  - Low carbon and environmental technologies.
- ✓ The Sector Scorecards include:
  - An analysis of the sectors and sub sectors in terms of GVA, jobs and Businesses current and ambitions levels
  - Identification of the top 50 companies in each sector and an high/medium/low value added impact analysis
  - Foreign ownership analysis



**Black Country Consortium** 

## – On all Measures of Productivity Performance of the WMCA is below the National Average

## **Output Gap**

P1.1 There is a £14bn Output Gap - GVA per head in the WMCA is currently at £19,423 – which is nearly £3,500 less for each of the 4 million WMCA residents leading to a £14bn output gap compared to the national average.

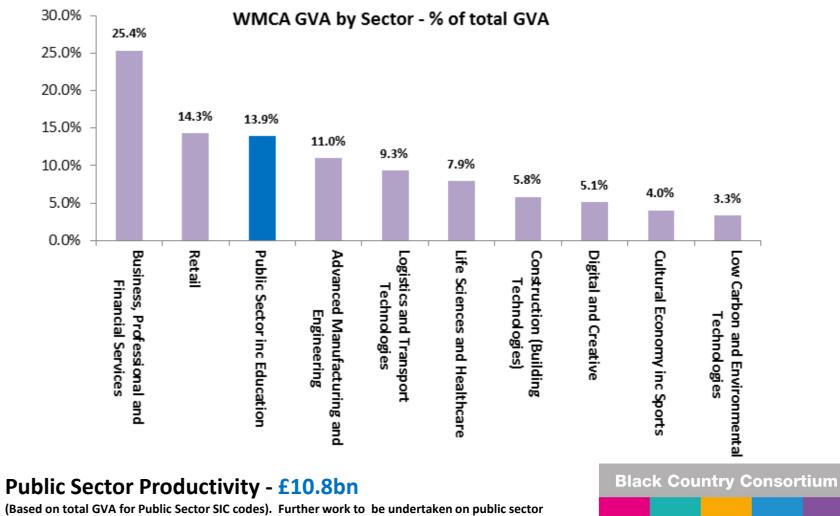
**Sectoral Variation** 

		/A 2013)	Jo (20)		GVA per employee (2013)		
	WMCA Total	%	WMCA Total	%	WMCA	UK	
Total	77,727		1,899,264		£40,925	£45,428	
Business, Professional and Financial Services	19,731	25.4%	317,503	16.7%	£62,144	£77,324	
Retail	11,078	14.3%	316,277	16.7%	£35,026	£35,811	
Public Sector inc Education	10,802	13.9%	318,104	16.7%	£33,956	£37,370	
Advanced Manufacturing and Engineering	8,572	11.0%	184,156	9.7%	£46,545	£49,267	
Logistics and Transport Technologies	7,266	9.3%	152,794	8.0%	£47,555	£48,283	
Life Sciences and Healthcare inc. NHS	6,122	7.9%	248,829	13.1%	£24,605	£26,970	
Construction (Building Technologies)	4,533	5.8%	118,615	6.2%	£38,218	£41,929	
Digital and Creative	3,930	5.1%	72,373	3.8%	£54,300	£63,641	
Cultural Economy inc Sports	3,143	4.0%	147,989	7.8%	£21,236	£21,456	
Low Carbon and Environmental Technologies	2,550	3.3%	22,624	1.2%	£112,717	£105,412	

Current

**GVA** per

Head



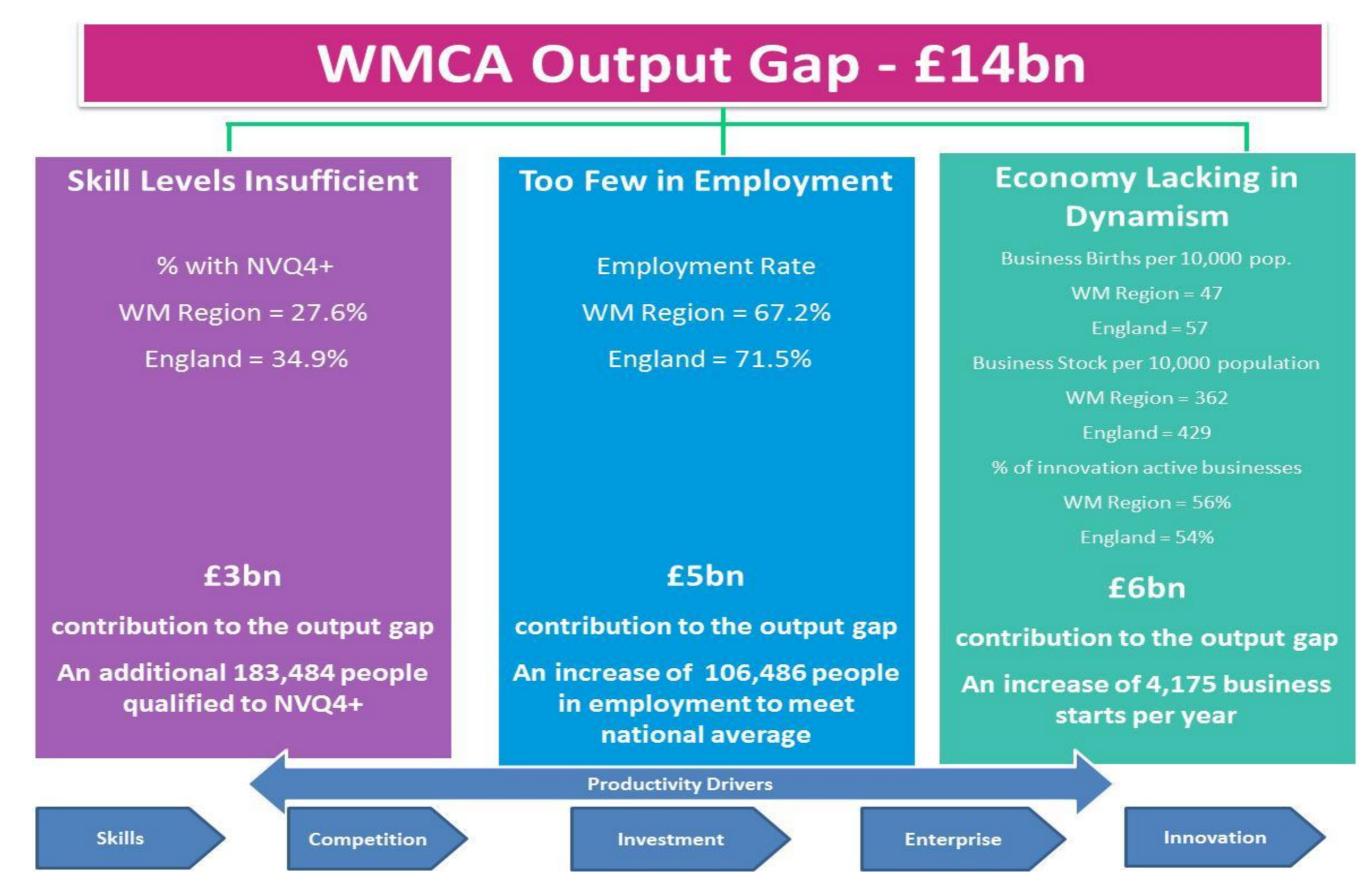
productivity.

Data provided by Black Country Economic intelligence Unit utilising Oxford Economic Model Data September 2015, GVA figures are based on 2013 data. GVA is based on national accounts data and measures the value of goods and services produced in the area/sector.

## BC LEP £16,682 WMCA £19,423 GBS LEP £20,117 CW LEP £21,462 UK Average £22,850

## **Components of the Output Gap**

P2 - The Components of the Output Gap highlights issues across all the productivity drivers with insufficient skills, too few in employment and the quantum and quality of the indigenous WMCA business base – its growth potential and FDI needs a focus.





## WEST MIDLANDS **SECTOR SCOREBOARD - Advanced Manufacturing & Engineering** COMBINED AUTHORITY



Business, Professional and Financial Services, 25.3%

Technologies, 7.0%

10000 201 Economic Intelligence Unit

## Most important sector: Metals and fabricated metal goods (34.3%)

AME Sub Sector	% of	Sector	% of Total GVA
	CA	UK	СА
Metals and fabricated metal goods	34.3%	15.5%	3.8%
Furniture, other manufacturing & repair and installation of machinery	14.9%	13.9%	1.6%
Architectural and engineering activities	13.0%	15.7%	1.4%
Rubber, plastic other non-metallic goods	10.8%	9.6%	1.4%
Food, beverages and tobacco products	9.8%	15.5%	1.1%
Computer and electronic goods	6.9%	10.6%	0.8%
Coke, chemicals and pharmaceuticals	3.9%	8.4%	0.4%
Textiles, leather and clothing	3.9%	4.3%	0.4%
Agriculture	2.8%	6.6%	0.3%

AME Sub Sector	% of	Sector	% of Total Jobs
	CA	UK	CA
Metals and fabricated metal goods	31.1%	13.5%	3.0%
Architectural and engineering activities	19.0%	19.5%	1.8%
Furniture, other manufacturing & repair and installation of machinery	13.3%	11.3%	1.3%
Rubber, plastic other non-metallic goods	10.2%	8.7%	1.0%
Food, beverages and tobacco products	9.6%	14.7%	0.9%
Computer and electronic goods	5.5%	7.9%	0.5%
Agriculture	4.3%	13.9%	0.4%
Textiles, leather and clothing	4.2%	4.8%	0.4%
Coke, chemicals and pharmaceuticals	2.9%	5.6%	0.3%

11	2012	2013	2014	2015	2016

Combined Authority Areas	Number of AME businesses	% of total businesses	Change 2011 - 2016	Change % 2011 – 2016
West Midlands	16,450	12.3%	2,900	21.4%
Greater Manchester	8,795	9.6%	1,515	20.8%
Liverpool City Region	3,735	9.5%	895	31.5%
North East	8,410	16.6%	1,565	22.9%
Sheffield City Region	4,275	11.5%	610	16.6%
Tees Valley	3,645	21.3%	1,260	52.8%
West Yorkshire	7,705	10.6%	1,215	18.7% 5



## **SECTOR SCOREBOARD - Advanced Manufacturing & Engineering**

**GVA Growth** 

GVA £3.5bn	Advanced Manufactu	ring & En	gineeri	ing : Top 50 I	Business	es by GVA	۱.	1 Pr	£70,505 Average GVA per employe	e	<ul> <li>GVA Growth</li> <li>GVA gener</li> </ul>	-	-				
No. Company name	Industry Classification Benchmark	Ownership	GVA (£m)- Latest	Profit (Loss) before Tax th GBP	Employee Costs	omponents Depreciation th GBP Last avail. yr	Total Amortization and Impairment th GBP	GVA per employee		GVA hange 1yr %	<ul> <li>36 of the t</li> <li>16 busines</li> </ul> Foreign Owned	ses have	increase				
				Last avail. yr			Last avail. yr				-		-				
1 Boparan Holdco Limited	Food Producers	UK	544,100	-54,200	512,800	55,100	30,400		567,900 95.8%	8.4%	29 compar		-		-		
2 AAH Pharmaceuticals Limited	Pharmaceuticals & Biotechnology	Foreign	329,762		89,194	7,473	2,818	118,194		26.9%	The larges	t foreign	owned co	ompany i	n the to	γr	
3 Molson Coors Brewing Company (UK) Limited	Beverages	Foreign	237,523		104,676	47,148	1,968			59.5%	50 is ranke	d 2 <sup>nd</sup> - A	AH Pharn	naceutic	als Limit	te	Ge
4 Tulip Limited	Food Producers	Foreign	199,952		155,846	34,646		32,555	190,492 105.0%	-5.4%							
5 Cadbury UK Limited	Food Producers	Foreign	163,727	99,278	64,006	4	439	146,840	64,010 255.8%	8.8%	The larges	t numbe	r of global	owners	are in tr	Caym	aan
6 Baxi Heating UK Limited	Construction & Materials	UK	104,955		55,584	5,139	7,875	67,626		-4.5%	USA (13 bı	isinesses	5)				5
7 AGA Rangemaster Group Limited	Construction & Materials	Foreign	91,400	700	83,700	4,700	2,300	35,801	88,400 103.4%	3.4%	Average G			for these	husing		D
8 Pirelli UK Tyres Limited	Automobiles & Parts	Foreign	88,450		58,995	11,842	64	76,184	· · · · · · · · · · · · · · · · · · ·	10.0%		vA per e	inployee	ior these	Dusines	33	
9 GE Energy Power Conversion UK Limited	Electricity	Foreign	84,982		77,711	2,901		67,393	,	-2.1%	is £76,854						3
10 Epwin Group PLC	Construction & Materials	UK	84,100		60,000	5,500		37,968		-1.8%	5 business	es are lis	ted on the	e Londor	1 Stock		
11 Tarmac Cement And Lime Limited	Construction & Materials	UK	78,000	,	38,800	21,800	1,000	99,490	,	-9.0%	Exchange					United Aral	ib B
12 Timet UK Limited	Industrial Metals & Mining	Foreign	76,139		33,622	8,375		117,137	41,997 181.3%	4.2%	Excitatige						
13 Specialist Building Products Limited	Construction & Materials	UK	73,036	,	51,418	4,278	691	39,078	,	12.4%							
14 Goodrich Control Systems	Aerospace & Defence	Foreign	72,100		37,600	3,500	4,500	125,391	,	69.2%							
15 Castings Public Limited Company	Industrial Engineering	UK	69,395		42,866	6,853		61,141	49,719 139.6%	5.8%							
16 B.E. Wedge Holdings Limited	Industrial Metals & Mining	UK	64,785	,	41,438	3,767	763	61,466	,	33.7%							
17 Marley Eternit Limited	Construction & Materials	Foreign	60,300	,	30,600	2,100	4,900	79,973		22.3%							
18 Assa Abloy Limited	General Industrials	Foreign	59,901	8,838	37,902	1,528	11,633	56,245	,	30.6%							
19 Wabtec Rail Limited	Industrial Transportation	Foreign	56,940		41,715	1,436	1,018	55,228		16.4%	GVA Impact (	Em)					
20 Goodyear Dunlop Tyres UK Limited	Automobiles & Parts	Foreign	52,308		37,347	2,634	38	73,261	39,981 130.8%	5.0%		-					
21 Aviagen Limited	Food Producers	Foreign	51,233		10,528	1,451		179,136	,	13.7%			High	~	Over h	half of the	
22 Voith Industrial Services Limited	Automobiles & Parts	Foreign	49,580	4,039	44,931	450	160	22,996	,	99.2%	تۇ.	<b>F1</b>	00-£600m			ses) genera	
23 Sertec Group Limited	Industrial Metals & Mining	UK	48,770		30,681	2,571	227	43,779		43.6%	- <sup>2</sup>				DUSITIESS	ses) genera	ie
24 F.W. Thorpe Public Limited Company	Electronics & Electrical Equipment	UK	37,645	,	21,647	947	656	68,821		17.0%	R 9.58		6 (45%)		Six bu	usinesses	σ
25 Saint-Gobain Glass (United Kingdom) Limited	Construction & Materials	Foreign	36,258		35,610	2,148		35,864	37,758 96.0%	5.9%	°.°.					ting for 45%	
26 Morgan Technical Ceramics Limited	General Industrials	UK	35,783	11,590	22,286	1,857	50	/		-4.1%	5 5					50 business	
27 Tarmac Building Products Limited	Construction & Materials	UK	33,549		27,804	2,470		42,738		33.4%	et vor	Ν	/ledium		the top t	50 505	
28 Interiors Manufacturing Limited	Construction & Materials	UK	32,377	14,227	17,452	750	-52	92,771	,	91.3%	AL O	£50	) – 99,999				
29 Victoria P.L.C.	Household Goods & Home Construction	UK	32,219		31,899	3,003	270	31,403	-	35.7%	humes top of the state	1	5 (30%)				
30 Sandvik Limited	Industrial engineering	Foreign	31,323		22,378	3,175		65,667		12.5%							
31 Clinigen Group PLC	Pharmaceuticals & Biotechnology	UK	30,493	,	11,182	441	10,515		11,623 262.4%	-6.3%							
32 The Amtico Company Limited	Construction & Materials	Foreign	29,956		18,476	1,650		72,886		19.3%			1				
33 ZF Lemforder UK Limited	Automobiles & Parts	Foreign	29,798		16,075	7,311		85,626	23,386 127.4%	6.9%			Low			4	
34 Voestalpine Metsec PLC	Industrial Engineering	Foreign	29,629		13,600	2,511		86,889	16,111 183.9%	8.9%		£0-1	E49,999m				
35 Lytham Holdco Limited	Construction & Materials	Foreign	29,471		25,120	2,637	720			32.7%		2	9 (25%)				
36 Page Aerospace Limited	Aerospace & Defence	Foreign	28,201	,	7,341	-31	40	176,256	7,310 385.8%-22	38.1%							
37 Brintons Carpets Limited	Construction & Materials	Foreign	28,031		25,120	2,637	-720	15,030	/	32.1%							
38 Quartzelec Ltd	Construction & Materials	UK	28,030	2,458	24,524	1,032	16	48,328	25,556 109.7%	7.5%	Sub Sector		tick	Mer	tures .		
39 Blanc Aero Industries UK Limited	Aerospace & Defence	UK	27,482	<i>,</i>	15,160	1,266		73,481		10.7%	(Industry Classification		ngn	inco		نـــــــــــــــــــــــــــــــــــــ	10%
40 Legrand Electric Limited	Electronics & Electrical Equipment	Foreign	26,740		17,142	1,413	1,349	51,721	,	58.1%		No. of	GVA	No. of	GVA	No. of	4
41 Salts Healthcare Limited	Health Care Equipment & Services	UK	26,524		17,952	1,454	1,532	42,712	,	22.8%		businesses		businesses		businesses	4
42 Elta Group Limited	Industrial Engineering	UK	26,482	3,409	20,983	1,414	676	41,836	22,397 118.2%	9.0%							4
43 Mondelez International Services Limited	Food Producers	Foreign	26,222	-249	19,780	6,691		66,723	26,471 99.1%	-9.2%							4
44 Maneto (UK) 3 Limited	Construction & Materials	Foreign	26,077		22,427	1,720	1,937	55,131		11.8%							
45 Hadley Industries PLC	Industrial Metals & Mining	UK	25,607		15,881	3,565		51,731	19,446 131.7%	2.7%	Aaroonaa 9 Deferre	0	-	4	72.400		₽
46 Doncasters Aerospace Limited	Aerospace & Defence	Foreign	23,551	8,214	13,765	1,316	256		15,081 156.2% -	48.0%	Aerospace & Defence	0	0	1	72,100	4	
47 Mettis Aerospace Limited	Aerospace & Defence	UK	23,407		17,098	2,774	621	45,806	- /	-5.4%							
48 Covpress Limited	Automobiles & Parts	UK	23,274	5,226	15,713	2,335		79,979	18,048 129.0%	47.3%	Automobiles & Parts	0	0	2	140,758	3	
49 Air Liquide UK Limited	Gas, Water & Multi-utilities	Foreign	23,137	7,117	11,877	4,143		83,527	16,020 144.4%	-7.1%					1	1	
50 CPC Foods Limited	Food Producers	Foreign	22,927	6,160	14,398	898	1,471	50,723	15,296 149.9%	20.5%	Povoragos	4	227 522				+
											Beverages	1	237,523	0	0	0	

Advanced Manufacturing & Engineering- UK 2013 GVA per employee - £49,267 34 of the above 50 companies (68%) have above average GVA per employee

GVA is calculated by adding together operating profit, employee costs, depreciation and amortisation/impairment charges.

There are 2 measures of companies' efficiency of wealth creation: labour productivity defined as GVA per employee and the ratio of GVA to the costs of employment and depreciation used to create it.

The data was produced by conducting a search of FAME for active companies with registered offices in the area and selecting the largest companies by turnover based on the most recent filed accounts.

Businesses have been classified using the 41 sectors in the Industry Classification Benchmark (ICB) structure for sector and industry analysis, supported by the IBC database which is maintained by FTSF International Limited

## usinesses) GVA per employee for these business **Belgium** ses are listed on the London Stock United Arab Emirates 📰 1 (£m)



ousehold Goods & Home

ndustrial Metals & Mining

dustrial Transportation

nstruction dustrial Engineering

Total

0

0

0

0

6

0

0

0

0

1,580,019

0

1

2

1

0

69,395

140,924

56,940

15 1,063,069

1

3

2

0

29

Black Country Consortiur

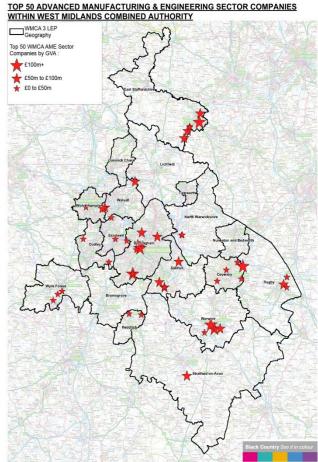
Economic Intelligence Unit

## erated by the top 50 businesses has increased by 7.4% over 1yr period top 50 businesses have increased GVA over a 1yr period



w	Total	Total GVA	% of total	Av. GVA per	Av. GVA/
	Total Businesses		% of total GVA	employee	
102,641	5	174,741	5.0%	96,517	200.5%
102,652	5	243,410	6.9%	67,609	124.3%
0	1	237,523	6.8%	118,940	156.4%
243,749	14	735,540	20.9%	52,749	129.1%
0	1	84,982	2.4%	67,393	105.4%
64,385	2	64,385	1.8%	60,271	155.4%
	6	1,008,161		83,277	
23,137	1	23,137	0.7%	83,257	144.4%
35,783	2	95,684	2.7%	51,090	150.1%
26,524	1	26,524	0.8%	42,712	136.7%
32,219	1	32,219	0.9%	31,403	92.3%
87,434	4	156,829	4.5%	63,883	141.1%
74,377	4	215,301	6.1%	68,528	150.7%
0	1	56,940	1.6%	55,228	132.0%
30,493	2	360,255	10.2%	157,462	
872,543	50	3,515,631			

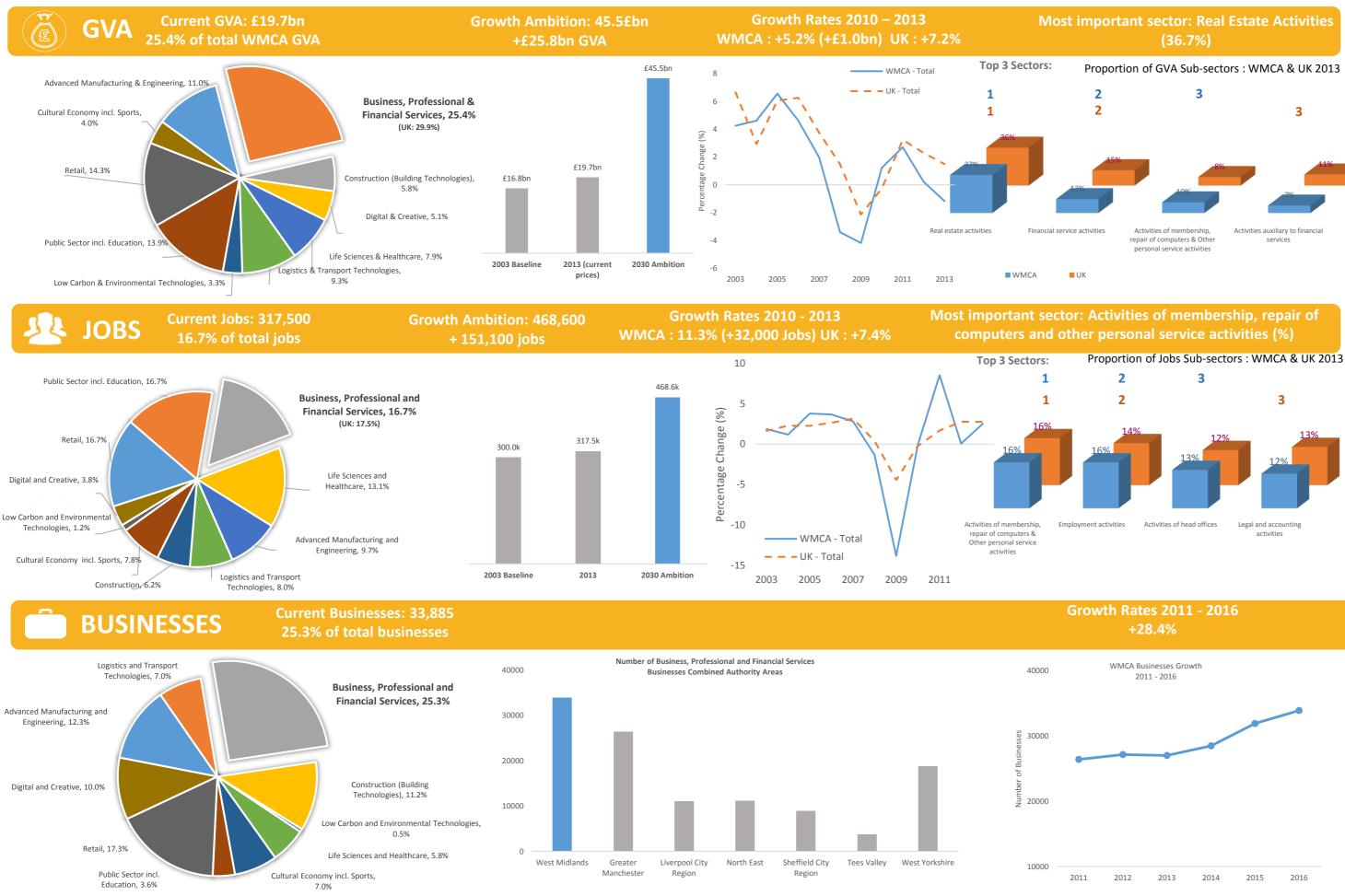
## **Location of Top Performing Businesses**



## **Sub Sector Analysis**

- ▶ 60% of GVA generated by the top 50 businesses is concentrated in 3 sub sectors: Food Producers (29.7%); Construction & Materials (20.9%) and Pharmaceuticals & **Biotechnology (10.2%)**
- > The majority of high GVA businesses are Food Producers. This sub sector accounts for 30% of the total GVA generated by the top 50 businesses. Boparan Holdco is the highest ranking business
- Construction & Materials has the highest proportion of businesses in the top 50 (14 businesses)
- Pharmaceuticals & Biotechnology has the highest GVA per  $\geq$ employee
- 12 of the 15 sub sectors have seen GVA growth over a oneyear period, with 6 sectors growing above 20%. Beverages saw the highest growth rate (59.5%). Aerospace & defence experienced a negative growth rate of over 50%., however this sub sector has the second highest GVA/Costs ratio.
- 5 sectors have GVA/Costs ratio above the average for the top 50. The highest ratio is for Pharmaceuticals & **Biotechnology** (301.7%)

## **SECTOR SCOREBOARD - Business, Professional and Financial Services** WEST MIDLANDS COMBINED AUTHORITY



Black Country Consortiur

Economic Intelligence Unit

% of Sector

Business, Profe Financial Service	Estate Activities	ant sector: Real (36.7%)
Real Estate Activities	ors : WMCA & UK 2013	tion of GVA Sub-secto
Financial Service Activ		
Activities of members computers and other activities	3	3
Activities of head official		
Activities auxiliary to	11%	
Employment activities		
Legal and accounting	7%	10%
Office and administra		
support	Activities auxiliary to financial	Activities of membership,
Insurance, reinsuranc funds	services	repair of computers & Other personal service activities
Rental and leasing act		
Advertising and mark		

Activities	of membership, repair of	
r personal	service activities (%)	

	CA	UK	WMCA
Real Estate Activities	36.7%	36.3%	9.0%
Financial Service Activities	13.4%	14.7%	3.3%
Activities of membership, repair of computers and other personal service activities	10.3%	8.2%	2.5%
Activities of head offices	7.9%	7.8%	1.9%
Activities auxiliary to financial services	7.2%	10.7%	1.8%
Employment activities	6.9%	5.5%	1.7%
Legal and accounting activities	5.7%	6.6%	1.4%
Office and administrative, office support	4.6%	3.5%	1.1%
Insurance, reinsurance and pension funds	3.0%	2.2%	0.7%
Rental and leasing activities	1.9%	1.4%	0.5%
Advertising and market research	1.2%	2.0%	0.3%
			% of Total
Business, Professional and	% of 3	Sector	Jobs
Financial Services Sub Sector	CA	UK	WMCA
Activities of membership, repair of computers and other personal service activities	CA 15.6%	UK 15.9%	
Activities of membership, repair of computers and other personal service			WMCA
Activities of membership, repair of computers and other personal service activities	15.6%	15.9%	WMCA 2.6%
Activities of membership, repair of computers and other personal service activities Employment activities	15.6% 15.5%	15.9% 14.2%	WMCA 2.6% 2.6%
Activities of membership, repair of computers and other personal service activities Employment activities Activities of head offices	15.6% 15.5% 13.0%	15.9% 14.2% 11.9%	WMCA 2.6% 2.6% 2.2%
Activities of membership, repair of computers and other personal service activities Employment activities Activities of head offices Legal and accounting activities	15.6% 15.5% 13.0% 11.7%	15.9% 14.2% 11.9% 12.9%	WMCA 2.6% 2.2% 2.2% 2.0%
Activities of membership, repair of computers and other personal service activities Employment activities Activities of head offices Legal and accounting activities Financial Service Activities	15.6% 15.5% 13.0% 11.7% 9.6%	15.9% 14.2% 11.9% 12.9% 9.5%	WMCA 2.6% 2.6% 2.2% 2.0% 1.6%
Activities of membership, repair of computers and other personal service activities Employment activities Activities of head offices Legal and accounting activities Financial Service Activities Real Estate Activities Office and administrative, office	15.6% 15.5% 13.0% 11.7% 9.6%	15.9% 14.2% 11.9% 12.9% 9.5% 9.3%	WMCA 2.6% 2.2% 2.0% 1.6% 1.5%
Activities of membership, repair of computers and other personal service activities Employment activities Activities of head offices Legal and accounting activities Financial Service Activities Real Estate Activities Office and administrative, office support	15.6% 15.5% 13.0% 11.7% 9.6% 9.0% 8.4%	15.9% 14.2% 11.9% 9.5% 9.3% 7.3%	WMCA 2.6% 2.2% 2.0% 1.6% 1.5% 1.4%
Activities of membership, repair of computers and other personal service activities Employment activities Activities of head offices Legal and accounting activities Financial Service Activities Real Estate Activities Office and administrative, office support Activities auxiliary to financial services	15.6% 15.5% 13.0% 9.6% 9.0% 8.4% 6.3%	15.9% 14.2% 11.9% 9.5% 9.3% 7.3% 8.0%	WMCA 2.6% 2.2% 2.0% 1.6% 1.5% 1.4% 1.1%
Activities of membership, repair of computers and other personal service activities Employment activities Activities of head offices Legal and accounting activities Financial Service Activities Real Estate Activities Office and administrative, office support Activities auxiliary to financial services Rental and leasing activities Insurance, reinsurance and pension	15.6% 15.5% 13.0% 9.6% 9.0% 8.4% 6.3% 3.5%	15.9% 14.2% 11.9% 9.5% 9.3% 7.3% 8.0% 2.9%	WMCA 2.6% 2.2% 2.0% 1.6% 1.5% 1.4% 1.1% 0.6%
Activities of membership, repair of computers and other personal service activities Employment activities Activities of head offices Legal and accounting activities Financial Service Activities Real Estate Activities Office and administrative, office support Activities auxiliary to financial services Rental and leasing activities Insurance, reinsurance and pension funds	15.6% 15.5% 13.0% 11.7% 9.6% 9.0% 8.4% 6.3% 3.5% 3.1%	15.9% 14.2% 11.9% 9.5% 9.3% 7.3% 8.0% 2.9% 2.3%	WMCA 2.6% 2.2% 2.0% 1.6% 1.5% 1.4% 1.1% 0.6% 0.5%

Combined Authority Areas	Number of BP&FS businesses	% of total businesses	Change 2011 - 2016	Change % 2011 – 2016
West Midlands	33,885	25.3%	7,490	28.4%
Greater Manchester	26,400	28.8%	7,260	37.9%
Liverpool City Region	11,030	28.1%	3,465	45.8%
North East	11,115	21.9%	2,830	34.2%
Sheffield City Region	8,885	23.9%	3,100	53.6%
Tees Valley	3,720	21.8%	1,085	41.2%
West Yorkshire	18,765	25.8%	5,080	31.1%



		Industry Classification Ownershi Latest Latest No GVA GVA GVA Components									01/0		0140	014
	Company name	Industry Classification	Ownershi	Latest	Latest No						GVA per	Employment	GVA/	
		Benchmark	р	Operating	of		Employment		Depreciatio	Profit	employee	costs +	Costs	Chang
				Revenue	Employees	Latest	Costs - Latest	Amortization	n	(Loss)		depreciation		
				(Turnover)	Last avail.			and	th GBP	before				
				th GBP	vr			Impairment	Last avail, vr	Тах				
				Last avail.	<i>,</i> ,			th GBP		th GBP				
				Lascavan										
				yı Yı				Last avail. yr		Last avail.				
	National Farmers Union Mutual Insurance Society	Life Insurance	UK	1,421,000	3,771	592,000	166,000	0	16,000	410,000	156,988	182,000	325.3%	-12 29
	Limited(The)		OR	1,421,000	3,771	352,000	100,000	Ű	10,000	410,000	150,500	102,000	525.570	12.2/
	RAC Group Limited	Support Services	UK	501,000	3,438	322,000	144,000	26,000	4,000	148,000	93,659	148,000	217.6%	8.49
	SCC Emea Limited	Software & Computer	UK	1,549,388	5,610	240,327	210,894	5,063	9,087	15,283	42,839	219,981	109.2%	14.19
		Services												
	The Paragon Group of Companies PLC	Financial Services	UK	341,000	1,040	183,900	46,900	1,000	2,000	134,000	176,827	48,900	376.1%	10.09
	Dignity PLC	Other	UK	305,300	2,965	175,900	92,300	100	14,500	69,000	59,325	106,800	164.7%	561.39
	Wesleyan Assurance Society	Life Insurance	UK	266,800	1,537	159,100	81,700	5,100	72,300	0	103,513	154,000	103.3%	88.39
	Phoenix Life Assurance Limited	Life Insurance	Foreign	311,000		149,000	0 0	0	0	149,000		0		47.5%
	Aviagen International Finance Limited	Support Services	Foreign	354,759	2,489	148,861	. 58,350	0	11,577	78,934	59,808	69,927	212.9%	17.6%
	Voyage Bidco Limited	Support Services	UK	203,244	8,417	141,803	125,278	3,003	11,135	2,387	16,847	136,413	104.0%	-2.9%
	Eagle Midco Limited	Support Services	Foreign	216,822	6,776	128,379	116,891	12,335	13,204	-14,051	18,946	130,095	98.7%	24.0%
	I.M. Properties PLC	Real Estate & Investment	UK	164,084	71	108,657	5,342	74	24	103,217	1,530,380	5,366	2024.9%	198.49
		Services												
	GVA Grimley Limited	Real Estate & Investment	Foreign	144,431	1,238	100,022	80,325	791	2,250	16,656	80,793	82,575	121.1%	82.9%
		Services												
_	Finning (UK) Ltd.	Support Services	Foreign	543,282	1,683	93,933		7,144	9,512	-5,582	55,813		101.7%	-14.79
	Pearl Group Management Services Limited	Support Services	Foreign	175,695	688	91,624		0	362	18,754				-4.49
	Robert Half Limited	Support Services	Foreign	98,028	2,215	90,314		140	654	3,341	40,774			
	Briggs Equipment UK Limited	Support Services	UK	178,997	1,195	89,855	42,663	1,422	38,525	7,245	75,192	81,188	110.7%	1.09
	London & Cambridge Properties Limited	Real Estate & Investment	UK	98,430	146	79,930	9,478	0	302	70,150	547,466	9,780	817.3%	62.0%
		Services												
	Godiva Mortgages Limited	Financial Services	UK	347,254		75,402		0	0	75,402		0	!	-6.39
	Pertemps Network Group Limited	Support Services	UK	614,465	1,438	74,364		3,383	1,171	15,585	51,713			14.59
	Secure Trust Bank Public Limited Company	Banks	UK	117,400	706	67,400		2,300	600	24,800	95,467			16.09
	Roadchef Limited	Support Services	Foreign	188,500	3,382	63,800	46,000	1,300	19,800	-3,300	18,865	65,800	97.0%	3000.0
	JCB Finance Ltd	Financial Services	UK	66,037	86	58,410	5,421	0	28,882	24,107	679,186	34,303	170.3%	10.29
	A & J Mucklow Group P L C	Real Estate & Investment	UK	20,581	15	58,047		0	96	56,223			3182.4%	
		Services	UK	20,501	15	50,047	1,720	Ŭ	50	50,225	3,003,000	1,024	5102.470	50.57
	Templine Employment Agency Limited	Support Services	UK	59,379	3,653	56,839	54,663	491	62	1,623	15,560	54,725	103.9%	28.19
	Walsall Housing Group Limited	Real Estate & Investment	UK	97,256		56,313		270	11,434	18,148				20.1/
		Services	UK	57,250	0.52	50,515	20,401	270	11,454	10,140	00,570	57,055	140.070	
	National Exhibition Centre Limited (The)	Travel & Leisure	UK	133,069	731	55,945	30,673	1,524	231,254	-207,506	76,532	261,927	21.4%	52.49
	Aspire Defence Services Limited	Real Estate & Investment	UK	93,785		53,208		1,524		25,603				
	Aspire Derence Services Limited	Services	UK	33,703	023	33,200	20,581	15	003	23,003	04,433	27,550	192.970	-0.37
	Catalov PLC		UK	65,017	613	40 621	27.950	0	665	11,116	20.064	20 515	128.9%	134.89
	Gateley PLC	Support Services Financial Services	UK		81	49,631		0			80,964			
	Caterpillar Financial Services (UK) Limited			56,970		49,057		0	22,142	19,832	605,642			21.49
	Longhurst Group Limited	Real Estate & Investment	UK	112,913	714	46,429	25,695	0	13,517	7,217	65,027	39,212	118.4%	10.49
	Charter Court Financial Services Group Limited	Services Financial Services	UK	93,909	282	44,799	17,008	238	383	27,170	158,862	17,391	257.6%	200.10
				,			, í	238		-		, í		
	Gallagher UK Limited	Real Estate & Investment Services	UK	83,102	48	44,503	5,661	0	355	38,487	927,146	0,016	739.7%	54.99
_	Amber REI Holdings Limited	Real Estate & Investment	UK	259,001	227	44,196	9,492	-3,879	1,941	36,642	194,696	11,433	386.6%	-52.39
		Services	UK	235,001	227	44,190	5,452	-3,679	1,541	50,042	1,090	11,435	300.0%	52.57
	Strategic Workforce Solutions Group Limited	Support Services	UK	328,571	772	40,264	27,023	1,198	1,269	10,774	52,155	28,292	142.3%	5.09
	Millward Brown UK Limited	Support Services	UK	100,136		37,656		1,198		11,568				
	Prologis UK Limited	Real Estate & Investment	Foreign	58,490		37,424		0	107	31,890				
		Services	i oreign	30,430	50	57,424	5,427	0	10/	51,050	504,042	5,554	0/0.5/0	023.2/
_	Andrews Sykes Group PLC	Support Services	UK	60,058	519	35,565	17,239	0	4,959	13,367	68,526	22,198	160.2%	8.89
								0		-				
	The Best Connection Group Limited	Support Services	UK	297,329		34,593		0	1,130	10,761	48,314			-4.39
	Regis UK Limited	Personal goods	Foreign	73,291	2,220	31,759		431	1,780	-2,147	14,306			-3.69
	Creation Financial Services Limited	Financial Services	Foreign	89,437		30,435		1,039		4,444				ļ
	Unique Pub Properties Limited	Real Estate & Investment Services	UK	152,340		27,960		0	3,801	24,159		3,801		
_	Service Birmingham Limited	Support Services	UK	86,812				0	586	11,472	71,080			
_	Petit Forestier UK Limited	Support Services	Foreign	44,042		,		0	20,987	-1,574				-0.29
	S & U PLC	Financial Services	UK	45,182	111	26,032		0	426	19,469	234,523			
	Advantage Finance Limited	Financial Services	UK	45,182		24,901		0	179	20,400				
ne	Wolverhampton Homes Limited s, Professional & Financial Services: UK a	Real Estate & Investment	UK oyee - f	48,135	747	23,691	. 24,748	0	0	-1,057	31,715	24,748	95.7%	8.39
10	Shakebealed in the ave above av	Services		46%	075	22 74 0	10.201		0.40	F 202	25.002	17 220	121.40	21.20
		Support Services emplo	yeeK23	40 47,801	875	22,718		0	948	5,389	25,963			-31.39
	Euro Property Investments Limited	Real Estate & Investment	UK	6,814	1	22,549	41	0	0	22,508	22,549,000	41	54997.6	7648.8
_	Fasan Clabal Limits d	Services	Formi	52.641	44.5	22.450	0.000		40.4	14.000	102 642	0.420	%	9
	Enzen Global Limited	Support Services	Foreign	53,611	116	22,459	8,299	0	134	14,026	193,612	8,433	266.3%	16.9%
	Advanced Personnel Management Group (UK) Intere are 2 measures of companies' e	perating pront, employee costs	одргесійно	מעועק אווע אווע אווי	ation/imp <u>air</u> it	encignarge	e ratio of GVA to	-		0.05-	30,372	20,034	110.4%	10.39

**GVA Growth** 

- > GVA generated by the top 50 businesses has increased by 14.4% over 1yr period
- > 31 of the top 50 businesses have increased GVA over a 1yr period
- > 16 businesses have increased GVA by 20% and over
- > 26 businesses have increased GVA by 10% and over

Foreign Ownership & Listing

- > 14 businesses in the top 50 are foreign owned
- > The largest foreign owned business is ranked 7th -Phoenix Life Assurance Limited
- > Average GVA per employee for these businesses is £147,219
- 6 businesses are listed on the London Stock Exchange - The Paragon Group of Companies PLC, Dignity PLC, Secure Trust Bank Public Limited Company, A & J Mucklow Group PLC, Andrews Sykes Group PLC, S & U PLC





Sub Sector	Hi	gh	Medi	um	Lov	v	Total	Total	% of total	Av. GVA		GVA
(Industry Classification Benchmark)	No. of businesses	GVA	No. of businesses	GVA	No. of businesses	GVA	Businesses	GVA	GVA	per employee	GVA/Costs	Change 1yr %
Banks	0	0	1	67,400	0	0	1	67,400	1.6%	95,467	167.2%	16.0%
Financial Services	1	183,900	2	133,812	5	175,224	8	492,936	11.5%	307,667	292.0%	20.0%
Life Insurance	3	900,100	0	0	0	0	3	900,100	21.0%	130,250	214.3%	4.7%
Other	1	175,900	0	0	0	0	1	175,900	4.1%	59,325	164.7%	561.3%
Personal Goods	0	0	0	0	1	31,759	1	31,759	0.7%	14,306	94.9%	-3.6%
Real Estate & Investment Services	2	208,679	4	247,498	7	246,752	13	702,929	16.4%	2,577,644		49.3%
Software & Computer Services	1	240,327	0	0	0	0	1	240,327	5.6%	42,839	109.2%	14.1%
Support Services	4	741,043	7	560,729	10	317,893	21	1,619,665	37.8%	64,264	138.5%	17.0%
Travel & Leisure	0	0	1	55,945	0	0	1	55,945	1.3%	76,532	21.4%	52.4%
Total Sub Sector Ana	12	2,449,949	15	1,065,384	23	771,628	50	4,286,961				

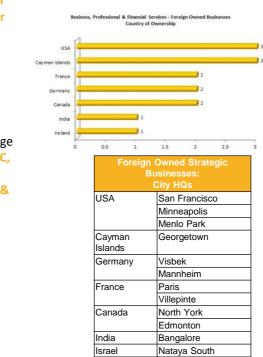
- and Life Insurance
- > Support Services has the highest number of businesses in the top 50 (21 businesses)
- All sub sectors have seen GVA growth over a one-year period with the exception of Personal Goods

The data was produced by conducting a search of FAME for active companies with registered offices in the area and selecting the largest companies by turnover based on the most recent filed accounts.

03/04/2017 15:36

Businesses have been classified using the 41 sectors in the Industry Classification Benchmark (ICB) structure for sector and industry analysis, supported by the IBC database which is maintained by FTSE International Limited

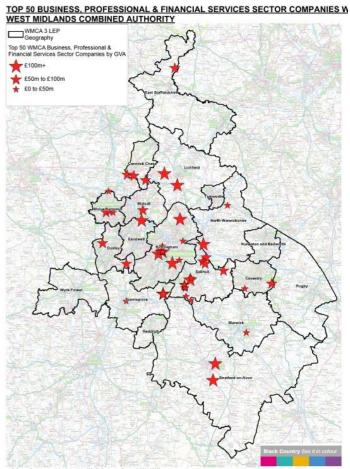
Economic Intelligence Unit



> 54% of the top 50 businesses (28 businesses) generate over £50m GVA

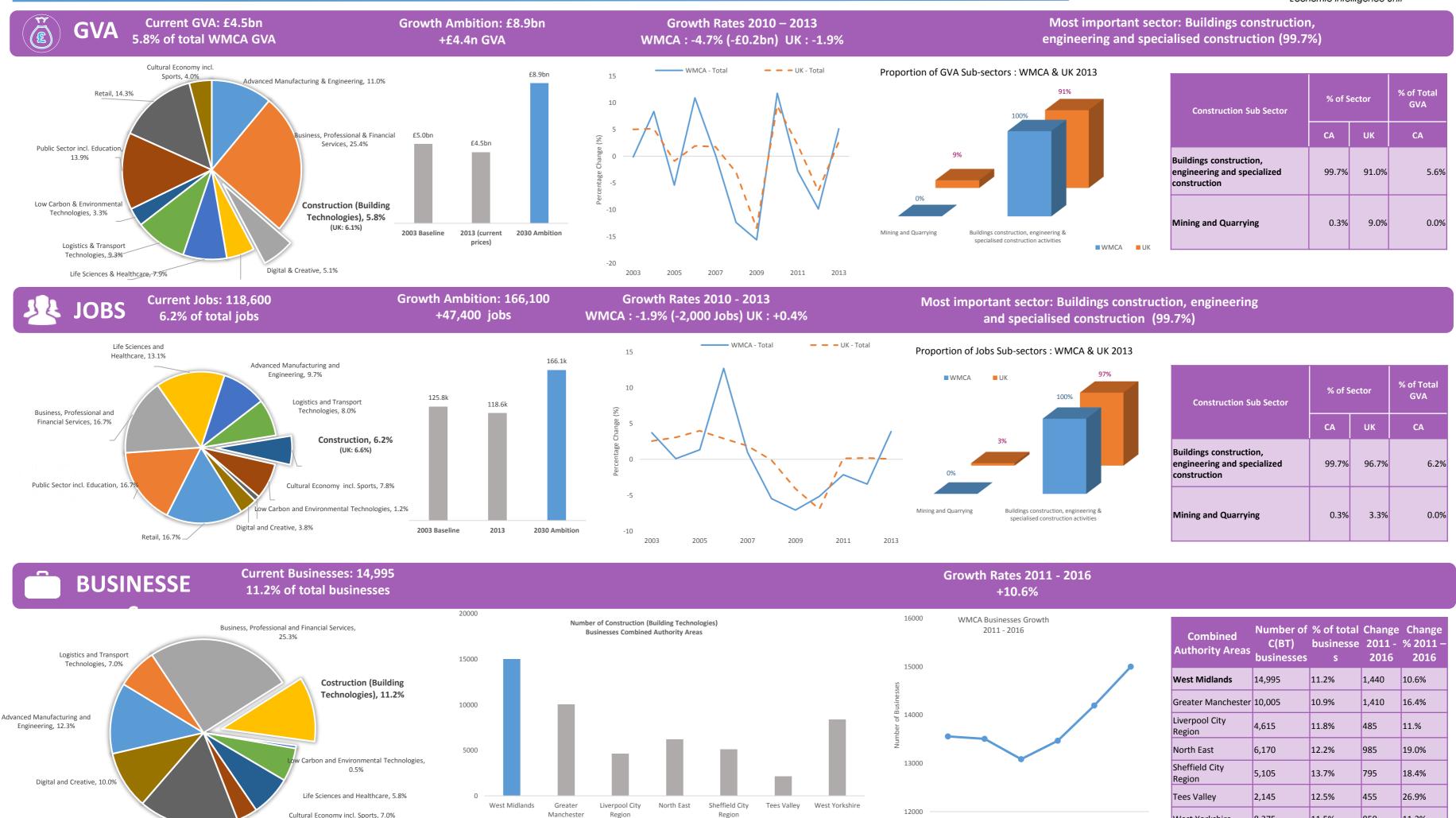
12 businesses generate almost 60% of total GVA of the top 50 businesses in this sector

## Location of Top Performing Businesses



> Almost 60% of GVA generated by the top 50 businesses is concentrated in 2 sub sectors: Support Services

## WEST MIDLANDS **SECTOR SCOREBOARD - Construction (Building Technologies)** COMBINED AUTHORITY



Retail, 17.3%

Cultural Economy incl. Sports, 7.0%

Public Sector incl. Education, 3.6%

2011

2012

2013 2014

2015

2016

Black Country Consortium

Construction Sub Sector	% of S	ector	% of Total GVA
	СА	UK	СА
Buildings construction, engineering and specialized construction	99.7%	96.7%	6.2%
Mining and Quarrying	0.3%	3.3%	0.0%

Combined Authority Areas	C(BT) businesses	businesse s	2011 - 2016	% 2011 – 2016
West Midlands	14,995	11.2%	1,440	10.6%
Greater Manchester	10,005	10.9%	1,410	16.4%
Liverpool City Region	4,615	11.8%	485	11.%
North East	6,170	12.2%	985	19.0%
Sheffield City Region	5,105	13.7%	795	18.4%
Tees Valley	2,145	12.5%	455	26.9%
West Yorkshire	8,375	11.5%	850	11.3%



## **SECTOR SCOREBOARD - Construction (Building Technologies)**

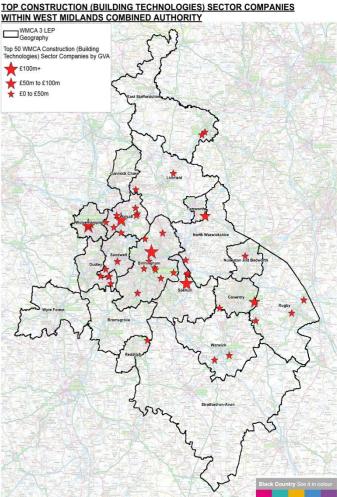
GVA £2.8bn	Constru	uction (Bui	ilding Techno	ologies): To	op 50 Busine	sses by GVA		<u>y</u>	Av	£123, verage GVA p			GVA Growth ➢ GVA generated	by the top 5	50 businesses	has increa	sed by 20.8%	over 1vr r	period			[	Location	of Top Perf	forming Bus
N Company name o	Industry Classification Benchmark	Ownership	Latest Lat Operating	test No GVA La	test Employme Costs - Late	nt Total D est Amortization	Depreciation Pr th GBP	rofit (Loss) before	GVA per employee	Employmer Costs	nt GVA/ C + Costs Cha	GVA	40 of the top 50	businesses	have increase	ed GVA ove	er a 1yr perio					L			
			Revenue Em (Turnover) th GBP Las	st avail.		and L Impairment th GBP	Last avail. yr La:	Taxation th GBP st avail. yr	Latest	Depreciati	o 1y n		<ul> <li>24 businesses has</li> <li>34 businesses has</li> </ul>		-							WITHIN WES	T MIDLANDS C	DING TECHNOL	LOGIES) SECTOR HORITY
1 Carillion PLC	Construction & Materials	UK	Last avail. yr 3,950,700	yr 32,055 1,122	,100 921,6	Last avail. yr 00 23,000	22,400	155,100	35,005	944,00	0 118.9 16	.3%						Construction (Building	Technologies) - Fore country of Ownership		5	WMCA 3 LEF Geography Top 50 WMCA Con	struction (Building	5	长来
Tarmac Trading Limited	Mining	Foreign	2,033,800	2,919 325	,500 126,2	00 1,600	77,200	120,500	111,511	203,40	% 0 160.0 44	70/1	Foreign Ownership 8 businesses in t	-	is foreign owr	hed	1		county of ormering			£100m+	or Companies by GVA	~55	
Homeserve PLC	Support Services	UK	633,200	4,425 308	,900 190,5	00 30,400	5,400	82,600	69,808	195,90	0 157.7 13		<ul> <li>The largest forei</li> </ul>				Germany					£50m to £100	)m t	East Staffordshire	
Interserve Construction Limited	Construction & Materials	UK	1,005,992	2,258 123	,429 116,6	77 0	2,545	4,207	54,663	119,22	2 103.5 1	.8%	► Tarmac Trading ► Average GVA performed and the second secon		for these bus	inossos is	Ireland					21-74-5-	1350 56 P	7-1	my
Brand Energy & Infrastructure Services UK,	Construction & Materials	UK	78,816	1,165 5	1457 503	63 -2,510	4,889	1,715	46,744	55,25	2 98.6% -0		£88,343	i employee		1103303 13	Spain					AS S		Ins.	- Sund
Saint-Gobain Glass (United Kingdom) Limited	Construction & Materials	Foreign	174,415	1,198 53	,320 46,5	05 0	5,193	1,622	44,508	51,69	8 103.1 47	.1%	3 businesses are - Carillion PLC, H				ge					X			my -
Fortel Construction Group Limited	Construction & Materials	UK	69,334	893 3	5108 296	82 872	136	5,418	40,434	29,81	8 121.1 25 %	.0%	Group PLC	iomeserve	PLC and And	ew Sykes	france					Test.		Lichfi	hield him
Andrews Sykes Group PLC	Support Services	UK	60,058	519 35	,565 17,2	39 0	4,959	13,367	68,526	22,19	8 160.2 8 %	.8%					Belgium						sy	Watsall	Sugarant (
I.M. Properties Development Limited	Construction & Materials	UK	83,858		,575	0 0	0	34,575			0 145						0	0.5 1	15	2 2.5	5 3	N I A	Wolverhampton	and + 5	A North Warwickshire
0 Uniper Technologies Limited	Support Services	Foreign	54,001		,485 28,4		322		91,472		5 120.1 12 %		GVA Impact (£m)					Fo	reign Own	ed		AR-	23.		Nuneator
1 Lyndon Scaffolding PLC	Construction & Materials	UK	40,638		,921 28,3		2,955	2,657	-		4 108.5 14							Busin	Strategic esses: City	y HQs		~		Y ****	sourche
2 Fortel Services Limited	Construction & Materials	UK	69,341		,905 28,5		136	-	38,311		9 118.2 27							Germa	any Dusse Ennep				Forest	ting	Solhull
3 Imtech Inviron Limited 4 Sandvik Limited	Support Services Construction & Materials	UK Foreign	100,774 150,468		,837 <u>38,8</u> 1323 223		350 3,175	-5,350 5,770	39,622 65,667	,	1 86.4% -36 3 122.6 13	_							Leonb	erg		1. 1.	~~~~ "	msgrove	man
5 Generation (UK) Limited	Construction & Materials	UK	80,531	241 3	0226 85	93 0	5,880	15,753	125,419	14,47	3 208.8 35	.8%	20 S	Hig £100				Ireland Spain	d Dublin Varna				· · · ·	Reddjich	Warwick
6 Barhale PLC	Construction & Materials	UK	111,531	654 30	,045 27,8	53 0	894	1,298	45,940	28,74	7 104.5 61	.6%		4 (66				France		evoie				LJ.	Jan .
7 Quartzelec Ltd	Support Services	UK	65,458	580 28	,030 24,5	24 16	1,032	2,458	48,328	25,55	6 109.7 6	.7%	rio suitor CAR.	Med	ium			Belgiu	m Duffel			-		5	
8 Dyas UK Limited 9 RMD Kwikform Limited	Mining Support Services	Foreign UK	18,902 31,443		,547 2 3663 122		72,962 1,625	-64,234 9,525	97,781		2 <u>33.5%</u> -19 6 170.2 25	.1%	North State Carbon Carbon State Stat	£50,000 -	99,999m		Almost busines	90% of the t ses) generat	•					www	
D Sapcote Group PLC	Construction & Materials	UK	5,975	23 23	,333 9	91 0	450	21,892	1,014,478	1,44	% 1 1619.2 429	.9%	640	2 (3.	o 70 j			nesses gen				这些			94
1 Keller Limited	Construction & Materials	UK	64,210	381 23	,069 20,4	37 0	1,732	900	60,549	22,16	% 9 104.1 104	4.9		Lov £0-£49			account	ing for 7	0% of to	otal GVA					71
2 Tara Developments Limited	Construction & Materials	ИК	94,223	134 21	,487 9,4	60 189	1,713	10,125	160,351	11,17	3 192.3 56	<u>%</u> .7%		44 (29			generat	ed by the to	p 50 busine	esses		© Crown Convrint and	database right [2016]. Ordnand	Super (100046698)	VX
3 M.V. Kelly Limited	Construction & Materials	UK	136,380	89 20	,904 7,0	15 0	146	13,743	234,876	7,16	1 291.9 256	.9%												sell any of this data to third partie	les in any form
4 L & J Holdings Limited	Construction & Materials	UK	58,929	59 19	,919 2,5	04 32	2,164	15,219	337,610	4,66	8 426.7 21 %	.2%	Sub Sector	Н	igh	Me	dium	Lo	w	Total	Total GVA	% of tota	Av. GVA	Av.	GVA
5 Hydratight Limited	Construction & Materials	Foreign	43,984	330 19	,165 14,4	98 167	2,202	2,298	58,076	16,70	0 114.8 -37	.8%	(Industry Classifcation	No. of businesses	GVA	No. of businesses	GVA	No. of businesses	GVA	Business s	e	GVA	per employee	GVA/Costs	Change 1yr %
6 Stepnell Limited 7 KEE Safety Group Limited	Construction & Materials Construction & Materials	UK	95,560 51,094		,903 17,7 7328 138		909 449		41,927	,	5 96.0% 29 6 121.3 29		Benchmark)												
8 New Linx Housing Trust	Support Services		37,950		,192 4,6		449	-15,036	48,538 160,673		9 186.5 8		Construction & Materials	2	1,245,529	2	107777	31	577,148	35	1,930,454	68.1%	138,720	215.7%	22.2%
9 Mapei (UK) Limited	Construction & Materials	Foreign	42,615		,192 4,0 5000 74		465	-	84,656		7 201.6 16		Mining	1	325,500	0	0	3	47,843	4	373,343	13.2%	127,753	163.4%	37.4%
0 M & J Evans Construction Limited	Construction & Materials	UK	58,933		,442 2,2		48	-	296,962		8 660.5 16		Support Services Total	1 4	308,900 1,879,929	0 2	0 107,777	10 44	222,009 847,000		530,909 2,834,706	18.7%	74,646	135.6%	7.4%
1 DSM Demolition Limited	Construction & Materials	UK	24,883		,584 4,0		1,617	,	130,214	-	0 256.3 -2				2,075,525	-			1017,000		_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1	1	1	1]
2 W.T. Parker Ltd.	Support Services	UK	39,103		,473 12,1		238		51,689		8 116.5 -0		Sub Sector Analys		y the top 50 b	usinesses i	s concentrat	ed in 1 sub	sector Co	nstructio	n & Materia	ls			
3 Chasetown Civil Engineering Limited	Construction & Materials	UK	55,697		,103 6,5		1,582	-	171,988		9 173.5 36		> Construction	& Materials	has the highe	est number	r of businesse	es in the to	p 50 (35 b						
4 GRS (Roadstone) Limited	Mining	UK	125,323		,883 6,5		347	-	100,601	-	0 200.0 22		<ul> <li>Construction &amp;</li> <li>All sub sectors</li> </ul>		-	-	-		-	tion & Ma	aterials				
5 Actemium UK Limited	Support Services	Foreign	25,981		,758 10,6		130		54,521		% 4 117.9 -6		experienced g		-		,								
6 Acivico Limited	Construction & Materials	UK	38,325		,943 12,5		0		34,819		% 3 95.0%	_													
7 Shaylor Group PLC	Support Services	UK	81,448	179 11	,884 8,4	94 0	207	3,183	66,391	8,70	1 136.6 20	.4%													
8 Briggs Amasco Limited	Construction & Materials	UK	38,281	255 11	,699 9,54	42 0	339	1,818	45,878	9,88	1 118.4 5 %	.8%													
9 Kiely Bros. Limited	Construction & Materials	UK	56,529	252 11	,180 7,3	91 0	0	3,789	44,365	7,39	1 151.3 14 %	.4%													
0 Ischebeck Titan Limited	Construction & Materials	Foreign	26,739	90 10	,631 5,5	06 24	1,532	3,569	118,122	7,03	8 151.1 16 %	.6%													
1 Swisslog (UK) Ltd.	Construction & Materials	Foreign UK	31,742 23,309		,508 10,7 0487 68		96 62	-846	59,705 238,341		0 97.2% 4 2 152.2 317														
2 Simco External Framing Solutions (UK) Limited 3 Geze UK Limited	Construction & Materials Construction & Materials	Foreign	23,309		,323 8,5		86	3,595			2 152.2 317 % 7 119.4 15														
IA J.S.Wright & Co.Limited	Support Services	UK	34,437		,323 8,5		70		72,300		8 129.8 38														
	pupport services	UK	54,437	140 10	,	20 0	70	2,324	72,300	7,79	0 129.8 38 %	370													

Economic Intelligence Unit

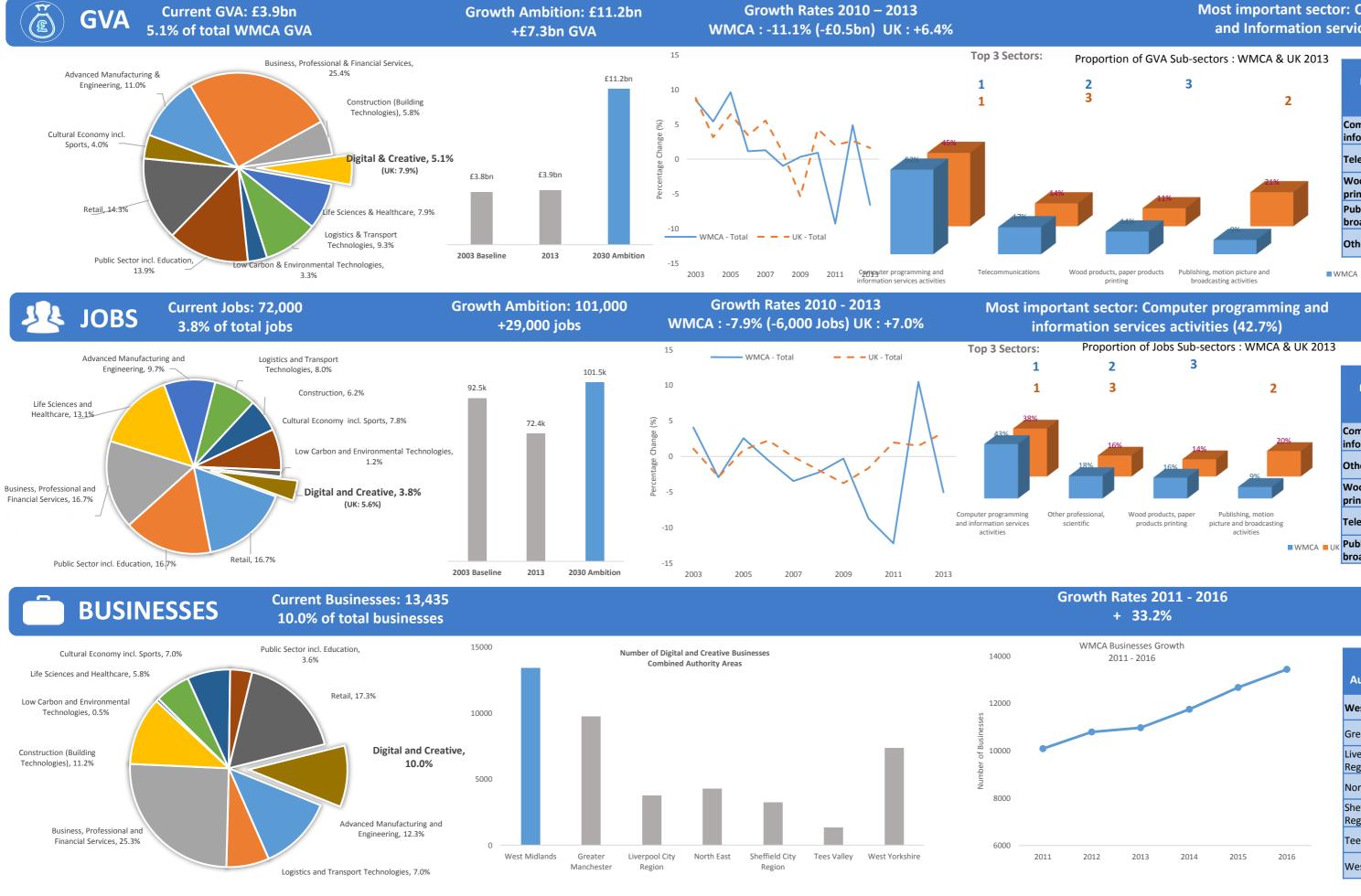
## usinesses



	ategic es: City HQs
Germany	Dusseldorf
	Ennepetal
	Leonberg
Ireland	Dublin
Spain	Varnamo
France	Courbevoie
Belgium	Duffel



## **WEST MIDLANDS** COMBINED AUTHORITY SECTOR SCOREBOARD - Digital and Creative



Economic Intelligence Unit

## Most important sector: Computer Programming and Information services activities (52.3%)

UK

Digital and Creative Technologies	% of	Sector	% of Total GVA
Sub Sector	СА	UK	WMCA
Computer Programming and information services activities	52.3%	45.4%	2.6%
Telecommunications	16.7%	14.2%	0.8%
Wood products, paper products and printing	14.0%	11.2%	0.8%
Publishing, motion picture and broadcasting activities	8.8%	21.1%	0.4%
Other professional, scientific	8.1%	8.2%	0.4%

Digital and Creative Technologies	% of	Sector	% of Total GVA
Sub Sector	CA	UK	WMCA
Computer Programming and information services activities	42.7%	37.7%	1.6%
Other professional, scientific	17.6%	16.4%	0.7%
Wood products, paper products and printing	16.3%	13.5%	0.6%
Telecommunications	14.4%	12.4%	0.5%
Publishing, motion picture and broadcasting activities	9.1%	20.0%	0.3%

Combined Authority Areas	Number of D&C businesses	% of total businesses	Change 2011 - 2016	Change % 2011 – 2016
West Midlands	13,435	10.0%	3,345	33.2%
Greater Manchester	9,740	10.6%	2,820	40.8%
Liverpool City Region	3,770	9.6%	1,110	41.7%
North East	4,275	8.4%	1,170	37.7%
Sheffield City Region	3,245	8.7%	935	40.5%
Tees Valley	1,345	7.9%	400	42.3%
West Yorkshire	7,375	10.1%	1,980	36.7%



## **SECTOR SCOREBOARD - Digital and Creative**

fi.3bn GVA		Digital	& Creativ	ve: Top 5	i0 Busi	inesses b	y GVA			1	£10 Average GVA	1,493 A per emple	byee	GVA Growth ➤ GVA generated			
No Company name	Industry Classification	n Ownershi	Latest	Latest No of	GVA -	Profit	Depreciatio	Employment	Total	GVA per	Employment	GVA/	GVA	35 of the top 5			
	Benchmark	p	Operating Revenue (Turnover)	Employees Last avail. yr	Latest	before Tax th GBP	n th GBP Last avail.	Costs - Latest	and Impairment	employee	costs + depreciation	Costs	Change 1yr %	<ul> <li>21 businesses</li> <li>28 businesses</li> </ul>			
			th GBP Last avail. yr			Last avail. vr	yr		th GBP Last avail. yr					Foreign Ownersh	nip & Listing		
1 Rigby Group (RG) PLC	Computer Services	UK	1,627,535	6,198	249,429		15,882	223066	-5,393	40,243	238,948	104.4%	0.2%	13 companies	s in the top 5	50 are <mark>for</mark>	eig
2 Specialist Computer Centres PLC	Computer Services	UK	634,862		101,798		6,834	82066	390	57,481	88,900	114.5%	6.4%	owned			
3 Telent Technology Services Limited	Telecommunications	UK	329,000	1,548	96,900	22,900	2,700	70300	1,000	62,597	73,000	132.7%	5 11.4%	The largest for	reign owned	d comnan	w ir
	Equipment	1.112	400 705		64.643		0.000	0000			47.000	244.49		top 50 is rank	•	•	•
4 Nimickay Limited 5 Inspired Gaming Group Limited	Computer Services	UK	183,795 84,808	766	61,642 60579		8,098 22,207	9800 32762	5,565	79,085	17,898 54,969			•	eu otii - bui	eau vern	dS
6 Infor (United Kingdom) Limited	Computer Services	UK	129,219				578		9,473	79,083	47,266			Limited			
Bureau Veritas UK Limited	Computer Services	Foreign	76,820	850	46,543		578	41067	1,640	54,756	41,654			The largest nu	umber of glo	bal owne	rs a
3 Claverley Holdings Limited	Media	UK	95,979		45,885		5,270		1,149	45,748	43,406			the USA (9 bu	isinesses)		
Delcam Limited	Computer Services	Foreign	54,845	731	39,795		1,030		414	54,439	33,085			Average GVA	per employe	ee for the	se
.0 E.On IT UK Limited	Computer Services	Foreign	58,318	507	38,581	2,777		35471	333	76,097	35,471		-4.6%	businesses is			
1 UCS Systems Limited	Computer Services	UK	76,744	716			503		1,755	51,413	28,411		<u> </u>		-	thalard	0-
2 Codemasters Software Company Limited(The)	Software	UK	24,793	468	,		664	18771	22,089	63,318	19,435		<u> </u>	5 businesses		the Lond	on
3 Epyx Limited	Computer Services	Foreign	27,115				401		154	305,131	3,796			Stock Exchang	ge		
4 Reynolds And Reynolds Limited	Computer Services	UK	17,959	268			293		2,423	93,377	10,063						
.5 The Pcms Group PLC	Computer Services	UK	29,284	292	,		918			75,493	17,416						
6 Matrix Control Solutions Limited	Computer Services	Foreign	47,866	327	21,698		231			66,355	17,851	121.6%					
7 William Gibbons & Sons,Limited	Computer Services	UK	37,857	493	20,412		1,967	12288		41,404	14,255						
8 Midland News Association Limited(The) 9 Rgis Inventory Specialists Limited	Media	UK	37,446			-	3,007	16013	29	37,535	19,020						
9 Rgis Inventory Specialists Limited 0 JHC Systems Limited	Computer Services Software	Foreign UK	24,144 21,465	1,399 278			208 277		28	13,772 61,504	17,338 14,913						
L Fidelity Information Services Limited	Computer Services	Foreign	41,689	139			363	14030		117,000	14,915			GVA Impact (£m)			
2 Facepunch Studios Ltd	Toys	UK	22,587	133	,		121			1,604,800		1888.0%					
3 Certegy Card Services Limited	Computer Services	Foreign	46,825	143	,		253	7111		109,105	7,364						
4 Dassault Systemes UK Limited	Software	Foreign	51,704	183			246		3,173	84,087	17,518		16 /0/		High		
5 Express And Star Limited	Media	UK	23,757	343	,		1,198		1,983	40,166	12,089		-1.5%	humber of top of the top of the top of top o	£100-£600	m	
6 FIS Payments (UK) Limited	Computer Services	Foreign	23,467	234	12,941	1,713	1,780	9448		55,303	11,228	115.3%	-11.8%	aria	2 (26.6%)		
7 Edenhouse Solutions Limited	Software	UK	22,225	141	12,504	3,452	57	8995		88,681	9,052	138.1%	51.6%	and Cale			
8 DCA Design International Limited	Computer Services	UK	14,982	122	12,069	3,578	422	8069		98,926	8,491	142.1%	5 17.1%	్ స్ట్రంగ్ 🖊			
9 Efunds International Limited	Software	Foreign	28,825	119	12,069	6,873	462			101,420	5,196	232.3%	27.8%	*°.8	Medium		
0 OGL Computer Services Group Limited	Software	UK	17,436		11,085		756		2	44,879	8,978		5	AD OT	£50-99,999	Э	
1 Lionbridge (UK) Limited	Support Services	UK	11,625	349	,		126			31,585	10,856		20.5%	20.66	3 (16.6)		
2 Babcock Information Analytics And Security	Computer Services	UK	17,301	155	10,340	1,618	207	8415	100	66,710	8,622	119.9%	-10.2%				
Limited 3 Scholastic Limited	Publishing	Foreign	30,406	235	9,760	722	317	8721		41,532	9,038	108.0%	-15.3%				
4 Adviserplus Business Solutions Limited	Computer Services	UK	13,207	336			186			27,467	8,882				Low		
5 Objectivity Limited	Computer Services	UK	13,722		9,103		185			33,840	7,722				£0-£49,999r	m	
		-	- /		-,	/					,		%		45 (56.8%)	)	
6 Penso Consulting Ltd	Computer Services	UK	15,345	147	8,411	2,315	665	5431		57,218	6,096	138.0%	68.2%				
7 Solid Solutions Management Limited	Software	UK	17,363				143			110,200		172.5%					
8 Gobel & Partner Limited	Support Services	UK	25,442				245			30,602		115.5%		Sub Sector	High	h	
39 Care Monitoring & Management Limited	Software	UK	14,979		-		341		510	59,955		131.6%		(Industry	No. of	GVA	N
0 Valpak Limited	Support Services	UK	42,074	103			99			77,359	4,974			Classifcation			
11 Artisan Press Limited(The)	Support Services	UK	32,493	257	7,883		4,348			30,673	12,660				businesses		bus
Shropshire Newspapers Limited	Media	UK	14,024		-		1,476		1,217	39,860	7,392			Benchmark)			
A Playground Games Limited     Repl Group Worldwide Limited	Software Computer Services	UK	10,592 9,331				232 153			69,202 58,696		131.8%		Computer Services	2	351,227	
5 QAD Europe Limited	Software	Foreign	9,331				153			83,793		105.6%		Madia	0		
6 Creative Video Productions Limited	Computer Services	UK	14,198 59,978				288			68,929		105.6%		Media	0	0	
7 Corrugated Box Supplies Limited	Support Services	UK	21,777				558			33,891	4,521			Publishing	0	0	
B Focus Software Limited	Software	UK	4,978					2837.764	1,917	117,654	2,847			Software	0	0	
9 KEP Print Group Limited	Support Services	UK	14,876				415		38	43,800		124.2%		Support Services	0	0	
50 Envisage Group Limited	Computer Services	UK	32,984							51,223		103.6%			-		
<b>,</b>			. ,		,					, -	,			Telecommunications	0	0	

## Digital & Creative: UK 2013 GVA per employee - £63,641 Businesses shaded in above table have above average GVA per employee: 21 (44%)

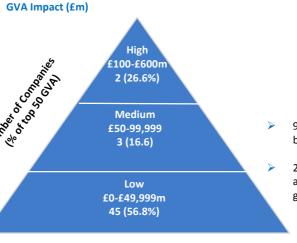
GVA is calculated by adding together operating profit, employee costs, depreciation and amortisation/impairment charges.

There are 2 measures of companies' efficiency of wealth creation: labour productivity defined as GVA per employee and the ratio of GVA to the costs of employment and depreciation used The data was produced by conducting a search of FAME for active companies with registered offices in the area and selecting the largest companies by turnover based on the most recent

filed accounts. Businesses have been classified using the 41 sectors in the Industry Classification Benchmark (ICB) structure for sector and industry analysis, supported by the IBC database which is

maintained by FTSE International Limited

- reased GVA over a 1yr period
- 20% and over
- 20% and over
- eign
- in the as UK
- s are in
- on



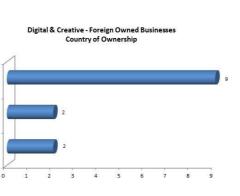
87.8% 83.4%	Sub Sector	High	l	Me	dium	Lo	w	Total	Total GVA	% of total	Av. GVA per	Av.	GVA Change
9.5%	(Industry	No. of	GVA	No. of	GVA	No. of	GVA	Businesses		GVA	employee	GVA/Costs	1yr %
	Classifcation Benchmark)	businesses		businesses		businesses							
41.1% 47.7%	Computer Services	2	351,227	2	122,221	22	456,782	26	930,230	70.5%	72,967	158.5%	21.8%
16.6%	Media	0	0	0	0	4	86,723	4	86,723	6.6%	40,827	106.4%	-1.5%
26.7%	Publishing	0	0	0	0	1	9,760	1	9,760	0.7%	41,532	108.0%	-15.3%
88.2% 50.6%	Software	0	0	0	0	11	134,313	11	134,313	10.2%	80,427	145.2%	29.4%
	Support Services	0	0	0	0	6	45,948	6	45,948	3.5%	41,318	115.2%	12.9%
	Telecommunications Equipment	0	0	1	96,900	0	0	1	96,900	7.3%	62,597	132.7%	11.4%
	Toys	0	0	0	0	1	16,048	1	16,048	1.2%	1,604,800		
	Total	2	351,227	3	219,121	45	749,573	50	1,319,921				

## **Sub Sector Analysis**

- > 70% of GVA generated by the top 50 businesses is concentrated in 1 sub sector: Computer Services
- > Computer Services has the highest number of businesses in the top 50 (26 businesses)
- > Software has the highest average GVA per employee
- Support Services has the highest growth rate (57.7%).

Economic Intelligence Unit

## sses has increased by 24% over 1yr period

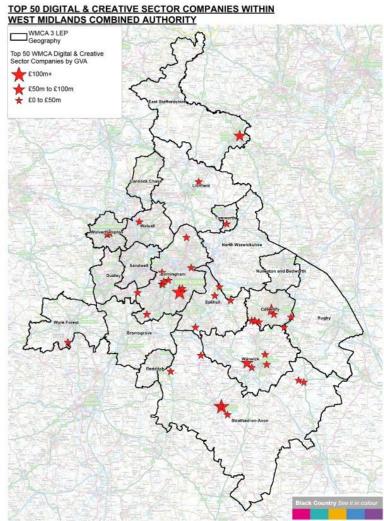


Foreign Owned Strategic Businesses: City HQs								
USA San Rafael								
	Norcross							
	Auburn Hills - MI							
	Jacksonville							
	New York							
	Santa Barbara							
France	Paris							
	Velizy Villacoublay							
Germany	Dusseldorf							

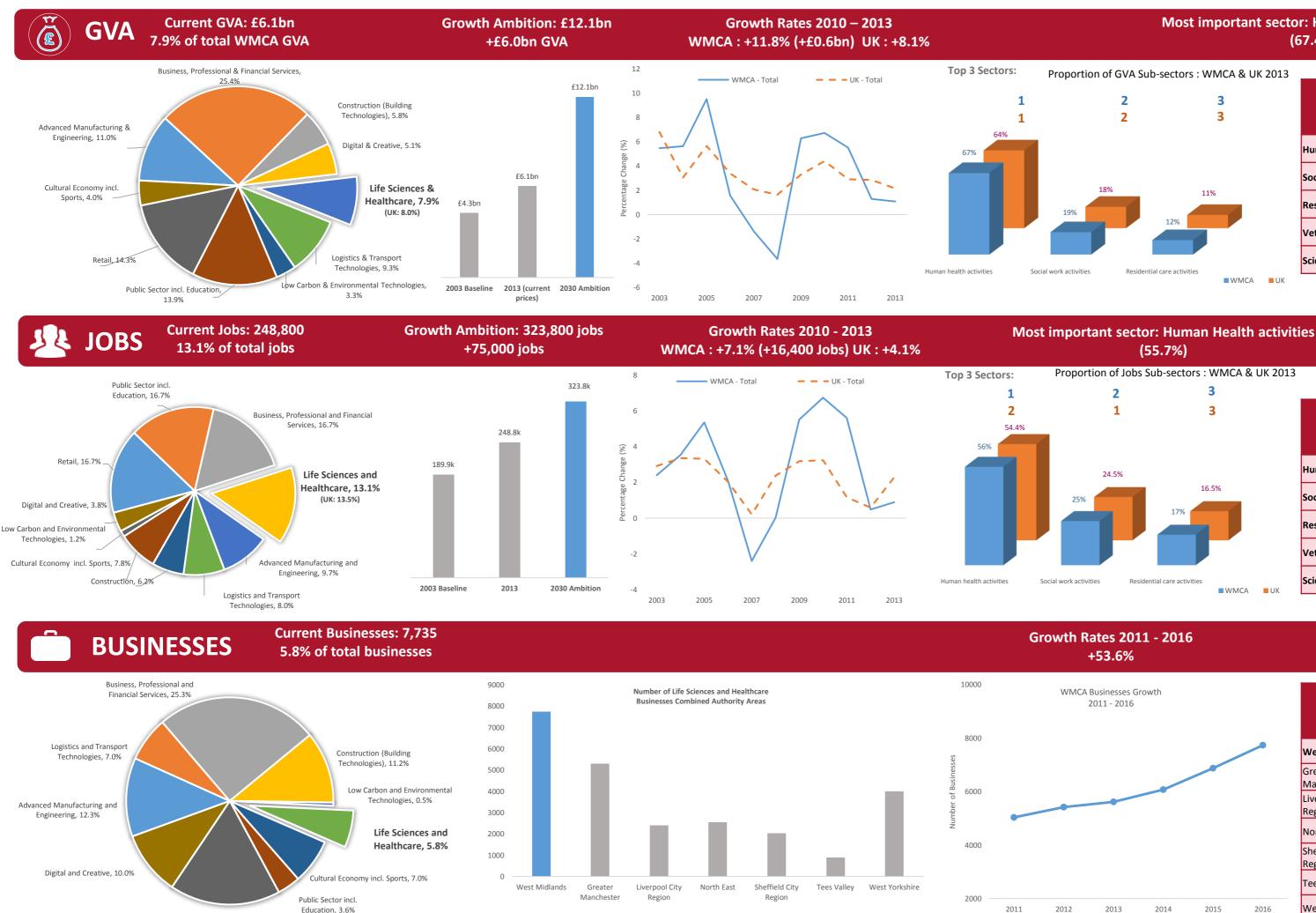
> 90% of the top 50 businesses (45 businesses) generate under £50m GVA

2 businesses generate over £100m, accounting for 26.6% of total GVA generated by the top 50 businesses

## Location of Top Performing Businesses



## WEST MIDLANDS **SECTOR SCOREBOARD – Life Sciences and Healthcare** COMBINED AUTHORITY



Retail, 17.3%

2011

Economic Intelligence Unit

## Most important sector: Human Health Activities (67.4%)

Life Sciences and Healthcare	% of	Sector	% of Total GVA
Technologies Sub Sector	CA	UK	СА
Human health activities	67.4%	64.3%	5.1%
Social work activities	18.5%	17.7%	1.4%
Residential care activities	12.0%	11.0%	0.9%
Veterinary activities	1.1%	1.2%	0.1%
Scientific research and development	0.9%	5.8%	0.1%

Life Sciences and Healthcare	% of	Sector	% of Total Jobs
Technologies Sub Sector	CA	UK	CA
Human health activities	55.7%	54.4%	7.3%
Social work activities	25.0%	24.5%	3.3%
Residential care activities	17.3%	16.5%	2.3%
Veterinary activities	1.4%	1.4%	0.2%
Scientific research and development	0.6%	3.1%	0.1%

Combined Authority Areas	Number of LS&H businesses	% of total businesses		Change % 2011 – 2016
West Midlands	7,735	5.8%	2,700	53.6%
Greater Manchester	5,290	5.8%	1,775	50.5%
Liverpool City Region	2,395	6.1%	520	27.7%
North East	2,545	5.0%	410	19.2%
Sheffield City Region	2,025	5.4%	555	37.8%
Tees Valley	885	5.2%	205	30.1%
West Yorkshire	3,985	5.5%	1,250	45.7%



## **SECTOR SCOREBOARD - Life Sciences and Healthcare**

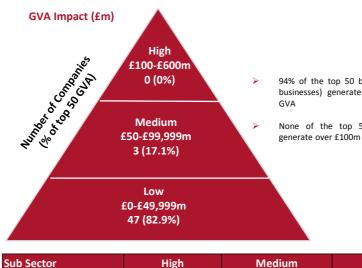
ο.	Company name	Industry Classification Benchmark	Ownership	Operatin g Revenue (Turnove	No of Employe es Last avail. yr	GVA - Latest	Employment Costs - Latest	Amortiza	ponents Depreciation th GBP Last avail. yr		GVA per employee	Employment Costs + Depreciation	GVA/ Costs	
	Embrace Group Limited	Healthcare Equipment & Services	UK	112,433		72526	76,107	-3,298	3,534	-3,817	15,808	79,641	91.1%	376.3
	Core Assets Group Limited	Healthcare Equipment & Services	UK	168,336	1,540	53265	42,271	5,424	1,414	4,156	34,588	43,685	121.9%	8.
	Ideapark Limited	Healthcare Equipment & Services	UK	168,336	1,540	53247	42,271	5,424	1,414	4,138	34,576	43,685	121.9%	9
	Sevacare (UK) Limited	healthcare Equipment & Services	UK	59,107	4,248	49847	48,007	209	263	1,368	11,734	48,270	103.3%	4
	Healthcare At Home Ltd	Healthcare Equipment & Services	UK	1,374,05	1,717	48512	52,723	655	2,340	-7,206	28,254	55,063	88.1%	31
	Thera Trust	Healthcare Equipment & Services	UK	2 53,725	2,663	46404	45,695	8	292	409	17,425	45,987	100.9%	13
	Alliance Medical Limited	Healthcare Equipment & Services	UK	92,068	,	45976	25,853	0	9,653	10,470	66,923		129.5%	
	Sovereign Hospital Services Limited	Healthcare Equipment & Services	UK	68,929	1,053	40908	36,782	0	134	3,992	38,849	36,916	110.8%	-12
	Lloyds Pharmacy Clinical Homecare Limited	Healthcare Equipment & Services	Foreign	450,088	816	40084	32,438	137	1,138	6,371	49,123	33,576	119.4%	#VAL
)	The Binding Site Group Limited	Pharmaceuticals & Biotechnology	UK	54,198	463	39345	18,087	1,832	1,920	17,506	84,978	20,007	196.7%	20
L	The Extracare Charitable Trust	Healthcare Equipment & Services	UK	81,778	,	38190	30,542	78		5,547	20,079	,	117.3%	<u> </u>
	Midshires Care Limited	Healthcare Equipment & Services	UK	40,682		34879	29,615		184	5,056	18,864		117.0%	
	Halcyon Topco Limited	Pharmaceuticals & Biotechnology	UK	1,426,06	1,848	28444	56,216	19,369	2,452	-49,593	15,392	58,668	48.5%	57
	Larchwood Care Homes (South) Limited	Healthcare Equipment & Services	UK	46,605	1,190	27501	26,650	0	851	0	23,110	27,501	100.0%	103
	Mira Limited	Pharmaceuticals & Biotechnology	Foreign	45,683	484	26288	23,174	0	1,759	1,355	54,314	24,933	105.4%	5
	Larchwood Care Homes (North) Limited	Healthcare Equipment & Services	UK	40,479	1,262	25671	25,157	0	720	-206	20,342	25,877	99.2%	-15
	Foster Care Associates Limited	Healthcare Equipment & Services	UK	88,656	553	25311	17,906	388	1,076	5,941	45,770	18,982	133.3%	-14
	Radis Limited	Healthcare Equipment & Services	UK	21,997	1,454	19010	18,179	332	71	428	13,074		104.2%	13
	ST. Jude Medical U.K. Limited	Pharmaceuticals & Biotechnology	Foreign	25,745	159	18522	13,485	29	53	4,955	116,491	13,538	136.8%	15
)	Air Liquide (Homecare) Ltd.	Healthcare Equipment & Services	Foreign	32,239	355	17162	12,096	0	3,685	1,381	48,344	15,781	108.8%	1
	Adas UK Limited	Support Services	UK	26,407	471	15974	14,991	0	326	657	33,915		104.3%	
	British Pregnancy Advisory Service	Support Services	UK	28,440	724	15565	14,785	0	854	-74	21,499	15,639	99.5%	1
	G P Homecare Limited	Healthcare Equipment & Services	UK	15,900	1,003	14254	13,357	159	47	691	14,211		106.3%	-5
	Solor Care Group Limited	Healthcare Equipment & Services	UK	21,221	799	13919 12327	13,343 9,621	-87 5,266	1,058 122	-395	17,421 55,031	14,401 9,743	96.7% 126.5%	-13
	Linnaeus Group Limited Trident Reach The People Charity	Healthcare Equipment & Services Healthcare Equipment & Services	UK	13,292		12327	11,933	5,200	122	-2,082	15,280		120.3%	6
	Select Health Care Limited	Healthcare Equipment & Services	UK	17,070		11850	8,345	0	725	2,780	14,868		130.7%	42
	Lasercare Clinics (Harrogate) Limited	Healthcare Equipment & Services	UK	25,172		11805	8,215	16		2,343	30,742		125.0%	3
	Canterbury Care Homes Limited	Healthcare Equipment & Services	UK	11,644		11625	6,669	544	4,488	-76	26,848	,	104.2%	
	Practical Action	Healthcare Equipment & Services	UK	29,688			10,412	4	370	761	19,978		107.1%	
	The Sandwell Community Caring Trust Horizon Care And Education Group Limited	Healthcare Equipment & Services Support Services	UK UK	14,682 16,746		11293 11157	11,000 10,055	0	559	293 543	18,728 24,793		102.7% 105.1%	
	Willows Veterinary Services Limited	Healthcare Equipment & Services	UK	17,011			7,634		47	-1,352	70,813		138.3%	
	Acorns Children's Hospice Trust	Healthcare Equipment & Services	UK	13,925		10537	11,058	0	494	-1,015	32,223		91.2%	_13
	WCS Care Group Limited	Healthcare Equipment & Services	UK	12,987		9903	7,923	0	828	1,152	16,369		113.2%	
	MTC Operations Limited	Pharmaceuticals & Biotechnology	UK	22,102		9811	9,781	0	0	30	37,590		100.3%	#DIV
	ST. Giles Hospice	Healthcare Equipment & Services	UK	13,647	328	9387	9,176		575	-364	28,619		96.3%	
	People In Action RMO International Healthcare LLP	Healthcare Equipment & Services Healthcare Equipment & Services	UK	11,132 9,416		9033 8712.42	9,028 7,749		53 14	-76 950	16,821 53,450		99.5% 112.2%	
	The Care Bureau Limited	Healthcare Equipment & Services	UK	9,410		8712.42 8451.35 5		-		613	14,985		108.2%	_
	Changan UK R & D Centre Limited	Support Services	Foreign	17,398	75	7926	5,942	207	-126	1,903	105,680	5,816	136.3%	43
	The Myton Hospices	Healthcare Equipment & Services	UK	11,092		7640	6,913		494	230	26,807		103.1%	
	Compton Hospice Limited	Healthcare Equipment & Services	UK	9,703		7439			368	643	27,757		109.5%	-
	Swanswell Charitable Trust	Healthcare Equipment & Services	UK	9,529	283	7100.83 2	6,868	0	90	143	25,091	6,958	102.1%	-13
	Extel Limited	Healthcare Equipment & Services	UK	8,859		7038.38			250	1,744	22,344		132.9%	
	Options Autism (2) Limited Shuropody Limited	Healthcare Equipment & Services Healthcare Equipment & Services	UK	8,651 19,530		6897 6364	5,064 7,384		550 548	1,283 -1,669	24,720 12,357		122.9% 80.2%	-
	Langley House Trust	Healthcare Equipment & Services	UK	12,027	233	6338	5,706	0	413	219	27,202	6,119	103.6%	5 -5
	The Air Ambulance Service	Healthcare Equipment & Services		14,694		6329	3,554	0	275	2,500	37,673		165.3%	
	Greenbrook Healthcare (Hounslow) Limited	Healthcare Equipment & Services		15,433		5778		0	20	470	31,574		108.9%	

## **GVA Growth**

- > GVA generated by the top 50 businesses has increased by 25.8% over 1yr period
- > 32 of the top 50 businesses have increased GVA over a 1yr period
  - > 11 businesses have increased GVA by 20% and over
  - > 20 businesses have increased GVA by 10% and over

## Foreign Ownership & Listing

- > 5 businesses in the top 50 are foreign owned
- > The largest foreign owned company in the top 50 is ranked 9<sup>th</sup> - Lloyds Pharmacy Clinical **Homecare Limited**
- > The largest number of global owners are in the USA (2 businesses)
- > Average GVA per employee for these businesses is £172,327
- 5 businesses are listed on the London Stock Exchange - GKN PLC, National Express Group PLC, IMI PLC, Halfords Group PLC, Rotala PLC



3.7%													
	Sub Sector	High		Mediu	ım	Lov	v	Total	Total GVA	% of	Av. GVA	Av.	GVA
17.0%	(Industry Classification	No. of	GVA	No. of	GVA	No. of	GVA	Businesses		total	per	GVA/	Change
	Benchmark)	businesses		businesses		businesses				GVA	employee	Costs	1yr %
16.2%													
12.00/	Healthcare Equipment	0	0	3	179,038	38	697,716	41	876,754	83.5%	28,507	111.1%	0.3%
-13.9%	& Services												
±DIV/0!													
	Pharmaceuticals &	0	0	0	0	5	122,410	5	122,410	11.7%	61,753	117.5%	33.4%
-0.5%	biotechnology												
2.9%													
8.1%	Support Services	0	0	0	0	4	50,622	4	50,622	4.8%	46,472	111.3%	8.1%
43.8%	Total	0	0	3	179,038	47	870,748	50	1,049,786				
12.1%													
12.1/0													

Sub Sector Analysis

- > 83.5% of GVA generated by the top 50 businesses is concentrated in 1 sub sector:

> Healthcare Equipment & Services has the highest number of businesses in the top 50 (41 businesses) > Pharmaceuticals & Biotechnology has the highest average GVA per employee Pharmaceuticals & Biotechnology has the highest growth rate (33.4%).

Life Sciences & Healthcare: UK 2013 GVA per employee - £26,970

23 of the above 50 companies (46%) have above average GVA per employee

GVA is calculated by adding together operating profit, employee costs, depreciation and amortisation/impairment charges. There are 2 measures of companies' efficiency of wealth creation: labour productivity defined as GVA per employee and the ratio of GVA to the costs of employment and depreciation used to create it.

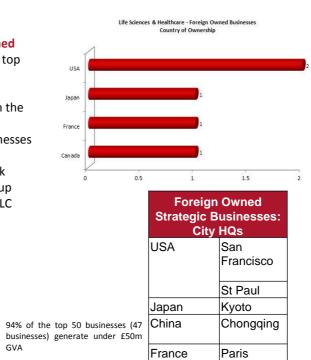
The data was produced by conducting a search of FAME for active companies with registered offices in the area and selecting the largest companies by turnover based on the most recent filed accounts.

Businesses have been classified using the 41 sectors in the Industry Classification Benchmark (ICB) structure for sector and industry analysis, supported by the IBC database which is maintained by FTSE International Limited.



Economic Intelligence Unit

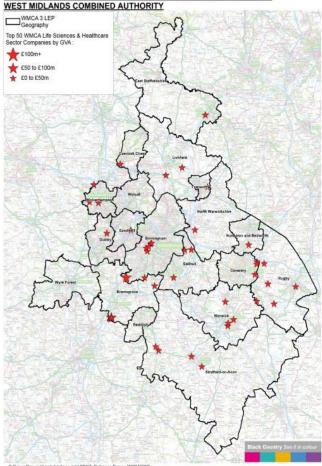




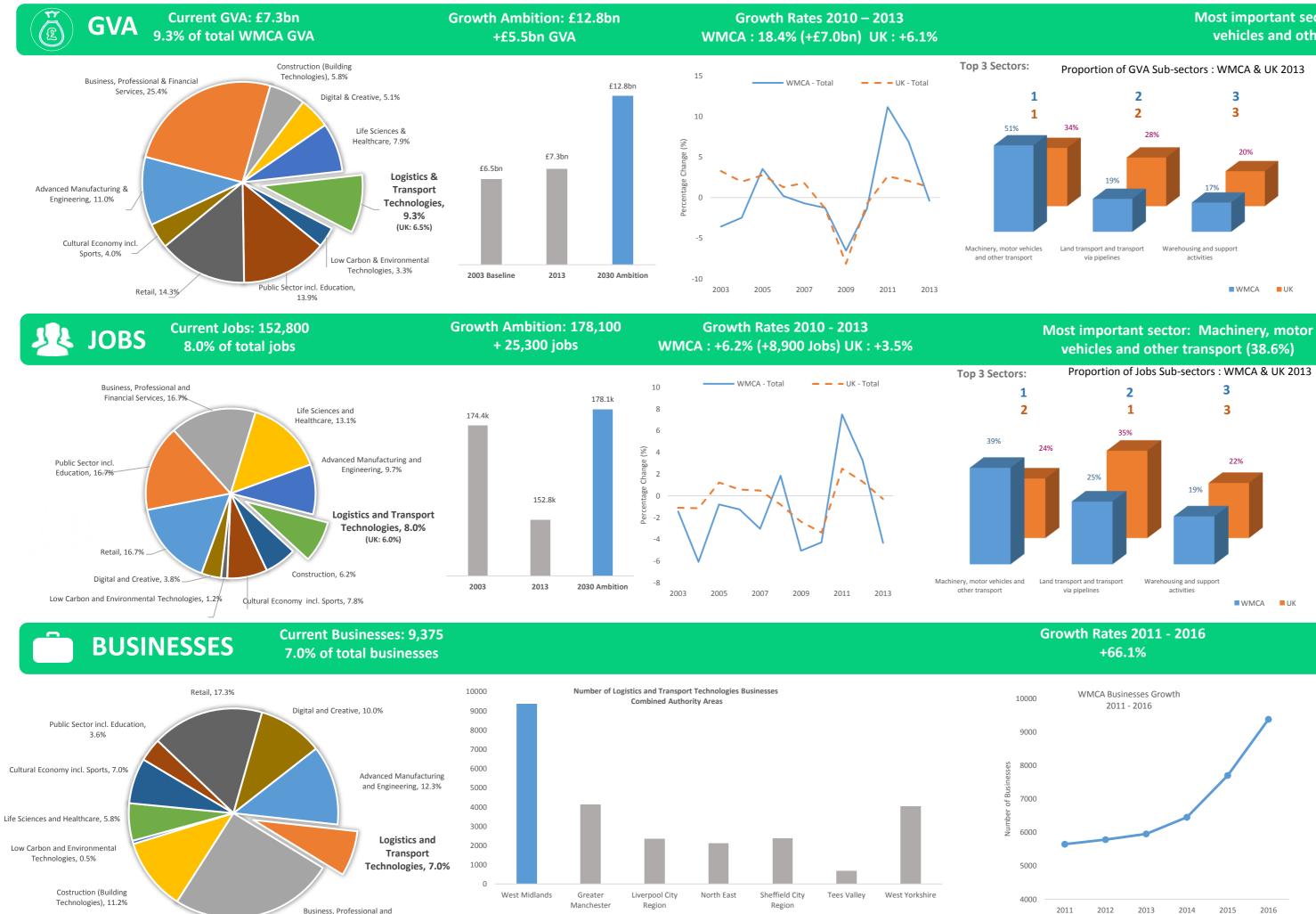
None of the top 50 businesses



TOP 50 LIFE SCIENCES & HEALTHCARE SECTOR COMPANIES WITHIN



## WEST MIDLANDS COMBINED AUTHORITY **SECTOR SCOREBOARD - Logistics and Transport Technologies**



Financial Services 25.3%

Black Country Consortiun

Economic Intelligence Unit

## Most important sector: Machinery, motor vehicles and other transport (50.6%)

Logistics and Transport Technologies Sub Sector		Sector	% of Total GVA
	СА	UK	СА
Machinery, motor vehicles and other transport	50.6%	34.1%	4.7%
Land transport and transport via pipelines	19.3%	28.5%	1.8%
Warehousing and support activities	17.1%	20.5%	1.6%
Postal and courier activities	12.0%	11.6%	1.1%
Water and air transport	1.0%	5.3%	0.1%

Logistics and Transport Technologies Sub Sector	% of	Sector	% of Total Jobs		
	СА	UK	WMCA		
Machinery, motor vehicles and other transport	38.6%	23.8%	3.1%		
Land transport and transport via pipelines	25.1%	34.9%	2.0%		
Warehousing and support activities	19.2%	22.0%	1.5%		
Postal and courier activities	16.2%	14.8%	1.3%		
Water and air transport	0.9%	4.4%	0.1%		

Combined Authority Areas	Number of L&TT businesses	% of total businesses	Change 2011 - 2016	Change % 2011 – 2016
West Midlands	9,375	7.0%	3,370	66.1%
Greater Manchester	4,140	4.5%	1,095	36.0%
Liverpool City Region	2,355	6.0%	1,030	77.7%
North East	2,125	4.2%	190	9.8%
Sheffield City Region	2,370	6.4%	835	54.4%
Tees Valley	675	3.9%	140	26.2%
West Yorkshire	4,045	5.6%	1,155	40.0%



## **SECTOR SCOREBOARD - Logistics and Transport Technologies**

É11.7bn GVA	Lo	gistics & Transpo	rt Techno	ologies: T	op 50 Bu	isinesses	by GVA			Ŀ,	£10 Werage GVA	)6,144 A per emple	oyee
Company name	Indust	try Classification	Ownershi	Latest	Latest No	GVA		GVA Con	nponents		GVA per	GVA/	GVA
		mark	р	Operating	of	(Latest)	Employee	Total	Depreciation	Profit	employe	Costs	Change
				Revenue			Costs			(Loss)	e		(1yr %)
				(Turnover) th GBP	Last avail.		(Latest)			before Tax th GBP			
				Last avail.	yr			Impairment th GBP		Last avail			
				yr				Last avail. yr		yı			
Jaguar Land Rover Limited	Auton	nobiles & Parts	Foreign	19,079,000	32,479	4,679,000	2,182,000	774,000	626,000	1,097,000	144,062	166.6%	4.3%
GKN PLC	Auton	nobiles & Parts	UK	7,231,000	47,063	2,543,000	1,886,000	147,000	265,000	245,000	54,034	118.2%	5.7%
National Express Group PLC	Trave	& Leisure	UK	1,919,800	42,622	1,130,300	875,900	25,700	104,300	124,400	26,519	115.3%	7.9%
IMI PLC	Indust	rial Engineering	UK	1,567,000	11,711	747,100	507,100	37,500	39,800	162,700	63,795	136.6%	-15.5%
J.C.B. Service	Indust	rial Engineering	Foreign	2,343,100	8,875	532,600	376,400	14,200	39,300	102,700	60,011	128.1%	-14.1%
Halfords Group PLC	Other		UK	1,021,500	11,038	313,300	203,400			79,800		137.9%	0.4%
Dpdgroup UK Ltd Delphi Diesel Systems Limited		rial Transportation nobiles & Parts	Foreign UK	872,547 428,383	6,136 2,600	310,759 174,458			,	104,329 31,241		151.2% 125.5%	0.3%
TRW Limited Eriks Industrial Services Limited		nobiles & Parts nobiles & Parts	UK Foreign	306,601 271,507	2,005 1,851	125,272 79,385	67,151 64,767			47,664		162.3% 119.3%	46.9% -4.1%
					1,001	. 5,505	54,707		1,,00	12,551			4.1/0
Aston Martin Holdings (UK) Limi	ted Auton	nobiles & Parts	UK	510,172	1,476	74,928	83,407	73,157	46,320	-127,956	50,764	57.8%	-3.9%
Goodrich Actuation Systems Lim	ited Aeros	pace & Defence	Foreign	269,700	1,330	71,800	77,200	6,800	5,300	-17,500	53,985	87.0%	-22.7%
International Automotive Comp	onents Group Limited Auton	nobiles & Parts	UK	489,044		69,227	61,701		7,181	345		100.5%	8.7%
Birmingham Airport Limited		& Leisure	UK	130,700	448	65,827	19,095		22,010	24,722			14.5%
Titan Europe Limited Stadco Limited		nobiles & Parts nobiles & Parts	Foreign Foreign	280,271 218,057	2,051 1,012	58,979 55,999	61,753 41,593		12,573 4,715	-16,085 9,689		79.4%	-18.2% 14.0%
Moog Wolverhampton Limited		pace & Defence	Foreign	125,337	438	45,829	,			20,142		201.1%	20.1%
Agco Limited		rial Engineering	Foreign	309,491	511	45,065	30,824			12,881		140.0%	17.2%
Dennis Eagle Limited		nobiles & Parts	UK	146,564	624	34,163	21,906			10,704		149.9%	-3.9%
-													
Davies Turner PLC		rial Transportation	UK	158,003	823	33,076	27,228		1,603	4,245		114.7%	7.5%
Rotala PLC		& Leisure	UK	50,889	1,041	30,804	27,037		3,025	742		102.5%	0.9%
SAI Automotive Fradley Ltd		nobiles & Parts	Foreign	150,681	499	28,373	14,781		741	12,835		182.8%	
Interlink Express Parcels Limited	Indust	rial Transportation	Foreign	203,987	11	27,423	382	. 0	0	27,041	2,493,00	7178.8	6.6%
Palletways Group Limited	Indust	rial Transportation	UK	237,081	521	26,709	23,370	2,140	462	737	51.265	/112.1%	25.5%
Thwaites Limited		rial Engineering	UK	77,704	233	25,961	12,644		549	12,768			43.8%
Schaeffler (UK) Limited		nobiles & Parts	Foreign	65,765	310	23,248	12,798		2,066	8,376		156.4%	-2.1%
Brose Limited		nobiles & Parts	Foreign	153,802	405	21,595	12,953			4,928		129.6%	59.0%
Iforce Group Limited		rial Transportation	UK	50,067	710	20,234	18,634					106.2%	33.7%
DAU DraexImaier Automotive U		nobiles & Parts	UK	32,482	429	19,634	16,303			1,588		108.8%	14.5%
AWC Industries Limited		nobiles & Parts	UK	58,424	748	19,405	15,323	-	/ -	1,980			-5.4%
Hydratight Limited	Indust	rial Engineering	Foreign	43,984	330	19,165	14,498	167	2,202	2,298	58,076	114.8%	-37.8%
Carver Group Limited		rial Engineering	UK	44,060	233	19,145	16,109		,	1,831		116.4%	32.7%
Aspray Transport Limited		rial Transportation	UK	35,910	760	18,865	15,568		2,226	1,071	,	106.0%	5.9%
Ansaldo Nuclear Engineering Ser	vices Limited Indust	rial Engineering	UK	37,104	310	18,692	14,581	. 247	676	3,188	60,297	122.5%	-0.3%
Amada United Kingdom Limited		rial Engineering	Foreign	65,148		16,499	8,233		269			194.1%	15.1%
A.Clarke & Co.(Smethwick)Limite		rial Transportation	UK	37,844		16,377	14,588		1,540			101.5%	14.0%
Mahle Engine Systems UK Limite		nobiles & Parts	Foreign	48,035		15,469	16,011			-2,633			
Norgren Limited	Indust	rial Engineering	UK	75,019	408	15,359	17,695	202	1,379	-3,917	37,645	80.5%	-0.2%
Concentric Birmingham Limited		rial Engineering	Foreign	43,717	216	15,350	6,473		836			210.0%	24.4%
Grupo Antolin Leamington Limit		nobiles & Parts	Foreign	68,962		14,816	6,410					201.9%	-8.2%
Bulwell Precision Engineers Limi	ted Aeros	pace & Defence	UK	30,731	308	14,204	9,971	. 0	810	3,423	46,117	131.8%	21.3%
		-											
Napier Turbochargers Limited	Indust	rial Engineering	Foreign	31,896	148	14,170	5,629	1,423	1,012	6,106	95,743	213.4%	3.7%
Rudolph & Hellmann Automotiv		nobiles & Parts	UK	34,152	495	13,977	13,612		61	304		102.2%	69.9%
HS Marston Aerospace Limited		pace & Defence	Foreign	36,034		13,678	13,635						13.4%
The Alternative Parcels Compan		rial Transportation	UK	98,834	486	13,359	9,540	1	1	2,428		122.2%	6.5%
CAB Automotive Ltd.		nobiles & Parts	UK	44,169	304 350	13,019						114.7%	40.2%
Paintbox Group Limited		nobiles & Parts	UK	45,434		12,685	10,407			-		112.1%	17.6%
Fanuc UK Limited		rial Engineering	Foreign	49,367	87	12,149							166.8%
Uk-Nsi CO. Limited		nobiles & Parts	Foreign	68,109		11,657	10,841			-714			-16.0%
HUF U.K. Limited	Auton	nobiles & Parts	Foreign	51,654	340	11,588	8,928	24	1,273	1,363	34,082	113.6%	103.4%

Logistics & Transport Technologies: UK 2013 GVA per employee - £48,283 28 of the above 50 companies (56%) have above average GVA per employee

GVA is calculated by adding together operating profit, employee costs, depreciation and amortisation/impairment charges.

There are 2 measures of companies' efficiency of wealth creation: labour productivity defined as GVA per employee and the ratio of GVA to the costs of employment and depreciation used to create it.

The data was produced by conducting a search of FAME for active companies with registered offices in the area and selecting the largest companies by turnover based on the most recent filed accounts.

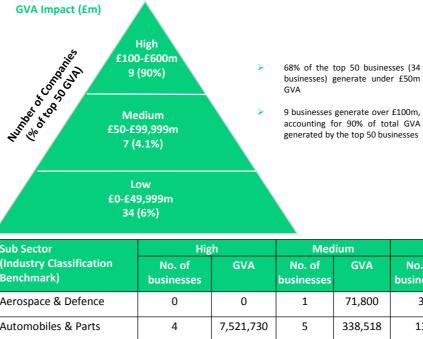
Businesses have been classified using the 41 sectors in the Industry Classification Benchmark (ICB) structure for sector and industry analysis, supported by the IBC database which is maintained by FTSE International Limited

**GVA Growth** 

- generated by the top 50 businesses has increased by 5.7% over 1yr period
- of the top 50 businesses have increased GVA over a 1yr period
- ousinesses have increased GVA by 20% and over
- ousinesses have increased GVA by 10% and over

## n Ownership & Listing

- companies in the top 50 are foreign owned e largest foreign owned company in the top
- is ranked 1<sup>st</sup> Jaguar Land Rover Limited e largest number of global owners are in the A (7 businesses)
- erage GVA per employee for these businesses E172,327
- ousinesses are listed on the London Stock change - GKN PLC, National Express Group C, IMI PLC, Halfords Group PLC, Rotala PLC



Sub Sector	Hig	;h	Med	ium	Lov	N	Total	Total GVA	% of total	Av. GVA	Av.	GVA Change
(Industry Classification Benchmark)	No. of businesses	GVA	No. of businesses	GVA	No. of businesses	GVA	Businesses		GVA	per employee	GVA/ Costs	1yr %
Aerospace & Defence	0	0	1	71,800	3	73,711	4	145,511	1.2%	61,803	128.7%	-6.0%
Automobiles & Parts	4	7,521,730	5	338,518	13	239629	22	8,099,877	69.0%	51,390	123.5%	5.6%
Industrial Engineering	2	1,279,700	0	0	10	201,555	12	1,481,255	12.6%	78,854	152.6%	-12.1%
Industrial Transportation	1	310,759	0	0	7	156,043	8	466,802	4.0%	343,968		41.8%
Travel & Leisure	1	1,130,300	0	0	2	96,631	3	1,226,931	10.5%	29,591	102.5%	0.9%
Other	1	313,300	0	0	0	0	1					
Total	9	10,555,789	6	410,318	35	767,569	50	11,733,676				

Canada

## ctor Analysis

- of GVA generated by the top 50 businesses is concentrated in 1 sub sector: Automobiles & Parts
- comobiles & Parts has the highest number of businesses in the top 50 (22 businesses)
- > Industrial Transportation has the highest average GVA per employee
- seen a negative growth rate over a 1year period.

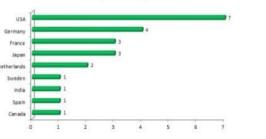


Black Country Consortiu

Economic Intelligence Unit

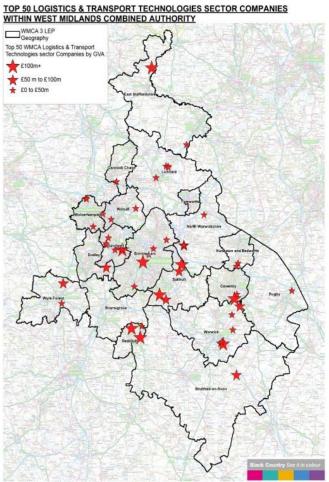
**Location of Top Performing Businesses** 

Logistics & Transport Technologies - Foreign Owned Bu Country of Ownership



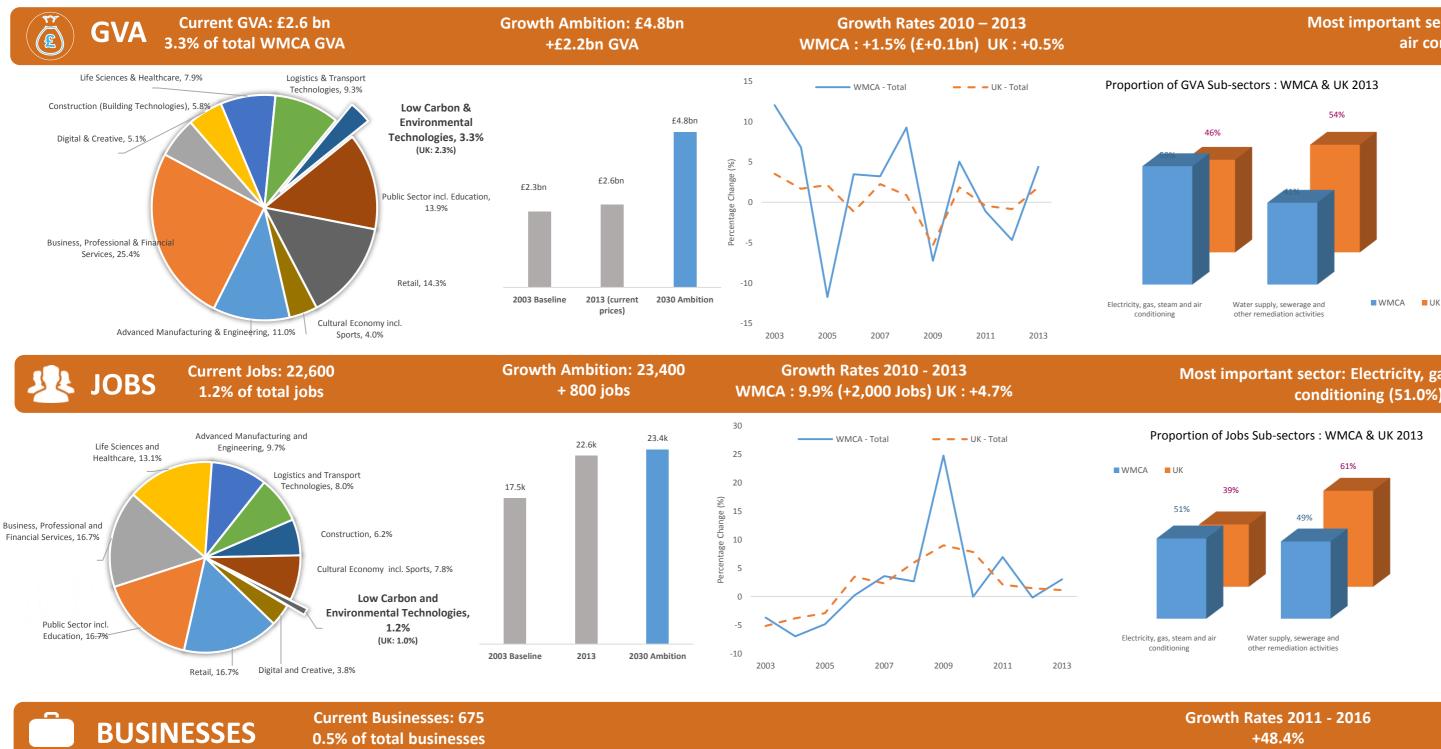
**Foreign Owned Strategic Businesses City HQs** Quincy USA Farmington East Aurora Menomonee Falls Wilmerding Duluth Nagaoka, Niigata Japan Kanagawa Yamanashi France Paris Bamberg Germany Herzogenaurach Velbert Kirchheim Spain Burgos Sweden Linkoping India Mumbai

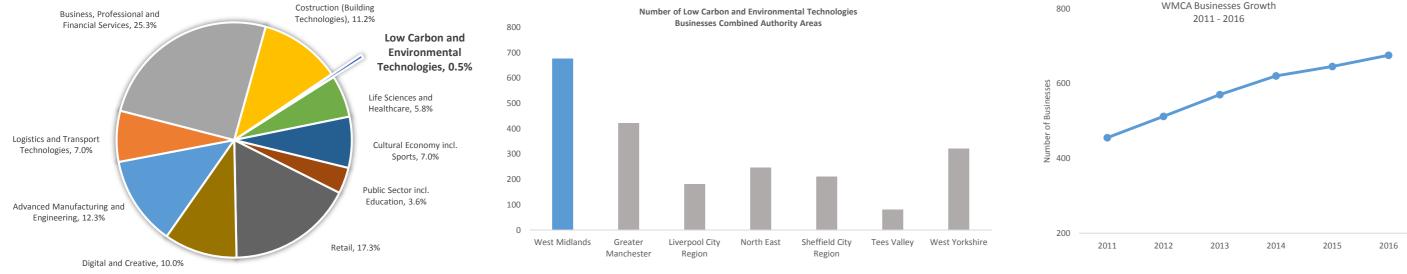
Aurora



> Industrial Transportation has the highest growth rate (41.8%). Aerospace & Defence and Industrial Engineering have

## WEST MIDLANDS **SECTOR SCOREBOARD – Low Carbon and Environmental Technologies** COMBINED AUTHORITY





Black Country Consortium

Economic Intelligence Unit

## Most important sector: Electricity, gas, steam and air conditioning (59.1%)

Low Carbon and Environmental Technologies Sub	% of 5	Sector	% of Total GVA
Sector	СА	UK	СА
Electricity, gas, steam and air conditioning	59.1%	46.3%	1.9%
Water supply, sewerage and other remediation activities	40.9%	53.7%	1.3%

## Most important sector: Electricity, gas, steam and air conditioning (51.0%)

Low Carbon and Environmental Technologies Sub	% of S	ector	% of Total Jobs
Sector	СА	UK	СА
Electricity, gas, steam and air conditioning	51.0%	39.4%	0.6%
Water supply, sewerage and other remediation activities	49.0%	60.6%	0.6%

WMCA Businesses Growth

Combined Authority Areas	Number of LC&ET businesses	% of total businesses		Change % 2011 – 2016
West Midlands	675	0.5%	220	48.4%
Greater Manchester	420	0.5%	100	31.3%
Liverpool City Region	180	0.5%	35	24.1%
North East	245	0.5%	70	40%
Sheffield City Region	210	0.6%	60	40%
Tees Valley	80	0.5%	25	45.5%
West Yorkshire	320	0.4%	110	52.4%



## **SECTOR SCOREBOARD - Low Carbon and Environmental Technologies**

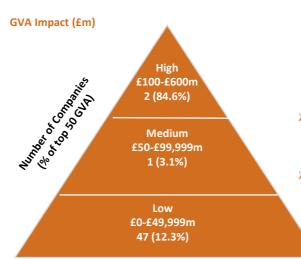
			Average GVA per employee										
o. Company name	Industry Classification Benchmark	Ownership		Latest No of Employees Last avail. yr		Employment Costs - Latest	Amortization	Last avail. yr	before	GVA per employee	Employment Costs + Depreciation	GVA/ Costs	GVA Change 1yr %
E.On UK PLC	Gas, Water & Multi-utilities	Foreign	1,126,000	1,624		155,000	C	77,000	716,000	583,744	232,000		731.6%
Severn Trent PLC	Support Services	UK	1,786,900	7,459	915,600	324,500			322,300	122,751	618,400		16.9%
South Staffordshire Water PLC	Support Services	Foreign	123,876	430	69,033	19,681		21,355		160,542	41,036		-5.1%
Uniper UK Limited	Gas, Water & Multi-utilities	Foreign	215,000	643	40,000	17,000	C	29,000	-6,000	62,208	46,000	87.0%	
First Utility Limited	Gas, Water & Multi-utilities	UK	847,309	947	38,984	31,847	4,091	1,348	1,698	41,166	33,195	117.4%	14.1%
Impello PLC	Support Services	UK	847,947	950	37,959	32,187	4,098	1,352	322	39,957	33,539	113.2%	11.1%
Integrated Water Services Limited	Support Services	Foreign	53,011	592	20,681	17,594	776	355	1,956	34,934	17,949	115.2%	5.5%
The Coventry And Solihull Waste Disposal Company Limited	Gas, Water & Multi-utilities	UK	25,941	71	15,216			, i		214,310	7,625		6.1%
UK Power Reserve Limited	Gas, Water & Multi-utilities	UK	16,830	46	8,777	2,196		,	4,590	190,804	4,013		26.4%
Veolia ES Birmingham Limited	Support Services	Foreign	39,260	194	7,956	7,510		,		41,010	8,637	92.1%	-41.2%
Green Frog Power Limited	Gas, Water & Multi-utilities	UK	16,140	16	7,584	968		1,318	,	474,000	2,286		61.2%
Hydrosave UK Limited	Support Services	Foreign	11,114	317	7,410	7,288		347	-225	23,375	7,635	97.1%	3.5%
MES Environmental Limited	Support Services	Foreign	17,853	109	6,505	4,324	- C	142	2,039	59,679	4,466	145.7%	1.3%
Green Rigg Windfarm Limited	Gas, Water & Multi-utilities	UK	9,224		6,204	0	C	2,243	3,961		2,243	276.6%	-31.5%
Tardis Environmental UK Limited	Support Services	UK	10,582	79	6,074	2,490	0	405	· · · ·	76,886	2,895		32.2%
					-								10.1%
Weir Waste Services Limited	Support Services	UK	14,800	110	5,162	3,677		=/===		46,927	4,867		
	Mining	Foreign	15,178	123	5,020	4,892		0,00		40,813	13,496		-2.69
Jacopa Limited	Gas, Water & Multi-utilities	UK	14,903	73	4,149	3,598		142		56,836	3,740		20.20
Green Compliance Water Division Limited Environmental Resource Group	Gas, Water & Multi-utilities	Foreign	11,288	132	4,107	6,196		0	-2,089	31,114	6,196		
Limited	Support Services	UK	11,451	109	3,664	2,485		228		33,615			
Willshee's Skip Hire Limited	Support Services	UK	9,382	58	3,267	1,610				56,336	2,099		
Tom White Waste Limited	Support Services	UK	8,658	82	3,190	2,045				38,903	2,569		33.09
Tullo Wind Farm Limited	Gas, Water & Multi-utilities	Foreign	4,309		3,032	0	°	,	,		1,018		9.09
Alutrade Limited	Support Services	UK	15,498	55	2,917	1,943		685		53,036	2,628		-7.69
Tuke And Bell Limited	Support Services	UK	7,295	94	2,817	2,362		21		29,969	2,383		1.99
Chemtech Waste Management Ltd.	Support Services	UK	10,762	75	2,778	1,799		210		37,040	2,009		
Economy Energy Trading Limited	Gas, Water & Multi-utilities	UK	36,208	50	2,579	1,436			,	51,580	1,483		
District Energy Limited	Gas, Water & Multi-utilities	UK	5,011		2,349	0	-		,			2258.7%	7.09
Rusholme Windfarm Limited	Gas, Water & Multi-utilities	UK	4,332		2,285	0	-	,			1,558		3.29
Glide Utilities Limited	Gas, Water & Multi-utilities	UK	15,873	58	2,247	1,297				38,741	1,432		
JBR Recovery Limited	Support Services	UK	48,944	43	2,012	1,578				46,791	1,799		4.9
Midland Oil Refinery Limited	Mining	UK	9,020	45	1,985	1,599				44,103	1,767		-5.99
Enablelink Limited	Support Services	UK	26,116	21	1,808	575	C			86,095	1,129		21.25
Glass Moor II Windfarm Limited	Gas, Water & Multi-utilities	UK	2,594		1,358	0	0	784			784		-44.0
One Stop Recycling Limited	Support Services	UK	21,290	26	1,264	1,089				48,615	1,318		-1.99
Jack Moody Limited Yorkshire Windpower Limited	Support Services	UK	2,550	31	986	1,103	C	95		31,797	1,198		-86.49
Yorkshire Windpower Limited	Gas, Water & Multi-utilities	UK	2,037	4	979	0	C	42		244,750		2331.0%	-37.8
Oberon Recycling Ltd	Support Services	UK	3,955		934	468	3	29			497		
Eneco Burn of Whilk Limited	Gas, Water & Multi-utilities	Foreign	2,778		867	0	C	0-1			914		-6292.9
Alutrade Can Recycling Limited	Support Services	UK	17,235	17	863			532		50,765	1,403		
ELG Carbon Fibre Limited	Support Services	Foreign	2,814	66	847	1,872	75	742	-1,842	12,831	2,614	32.4%	6.75
Lal-Grs Limited	Support Services	UK	4,154		826	0	C	90	737		90	923.3%	-16.49
TPG Wind Limited	Gas, Water & Multi-utilities	UK	1,688		683	0	C	0	683		0		1119.69
Valpak Recycling Limited	Support Services	UK	5,315	7	588	247	C	76	265	84,000	323	182.0%	6.19
Sunpower Corporation UK Limited	Gas, Water & Multi-utilities	Foreign	8,817	4	536		C	0		133,889			
Dunton Environmental Limited	Support Services	UK	6,588		534			152			152		
Visy Recycling Europe Limited	Support Services	UK	26,952	11	417		C			37,909			
Reactive Integrated Services Ltd	Support Services	UK	6,817		398							1001.0%	
WM. M. Briers & Son (Tamworth) Limited	Support Services	UK			373			373			373		

## VA Growth

- GVA generated by the top 50 businesses has increased by 86.1% over 1yr period
- 28 of the top 50 businesses have increased GVA over a 1yr period
- 13 businesses have increased GVA by 20% and over
- 17 businesses have increased GVA by 10% and over

## Foreign Ownership & Listing

- > 13 companies in the top 50 are foreign owned > The largest foreign owned company in the top 50 is ranked 1<sup>st</sup> - E.On UK PLC
- > The largest number of global owners are in the USA (4 businesses)
- > Average GVA per employee for these businesses is £107,649
- > 1 business is listed on the London Stock Exchange - Severn Trent PLC



Sub Sector	High		Medium		Low		Total	Total GVA	% of total	Av. GVA per	Av.	GVA
(Industry Classification Benchmark)	No. of businesses	GVA	No. of businesses	GVA	No. of businesses	GVA	Businesses		GVA	employee	GVA/Costs	Change 1yr %
Gas, Water & Multi- Utilities	1	948,000	0	0	18	141,936	19	1,089,936	49.5%	176,928	422.2%	433.1%
Support Services	1	915,600	1	69,033	27	122,508	29	1,107,141	50.2%	63,740	187.3%	13.8%
Mining	0	0	0	0	2	7,005	2	7,005	0.3%	42,458	74.8%	-3.6%
Total	2	1,863,600	1	69,033	47	271,448	50	2,204,081				

**Sub Sector Analysis** 

- > Support Services has the highest number of businesses in the top 50 (29 businesses)

Low Carbon & Environmental Technologies: UK 2013 GVA per employee -£105,412

## 9 of the above 50 companies (18%) have above average GVA per employee

GVA is calculated by adding together operating profit, employee costs, depreciation and amortisation/impairment charges. There are 2 measures of companies' efficiency of wealth creation: labour productivity defined as GVA per employee and the ratio of GVA to the costs of employment and

depreciation used to create it. The data was produced by conducting a search of FAME for active companies with registered offices in the area and selecting the largest companies by turnover based on the most

recent filed accounts. Businesses have been classified using the 41 sectors in the Industry Classification Benchmark (ICB) structure for sector and industry analysis, supported by the IBC database which

is maintained by FTSE International Limited

Black Country Consortium

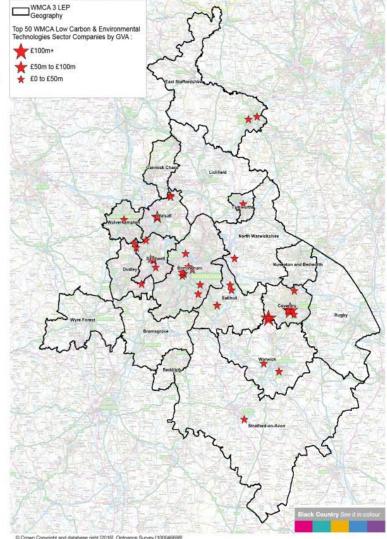
Economic Intelligence Unit

## 0.5 1.5 2 2.5 3 3.5 1

Foreign Owned Strategic Businesses: City HQs						
USA	New York					
France	Paris					
	Courbevoie					
Germany	Dusseldorf					
	Duisburg					
Netherlands	Rotterdam					
Luxembourg	Luxembourg					

- > 94% of the top 50 businesses (47 businesses) generate under £50m GVA
- > 2 businesses generate over £100m, accounting for 84.6% of total GVA generated by the top 50 businesses

## **Location of Top Performing Businesses** TOP 50 LOW CARBON & ENVIRONMENTAL TECHNOLOGIES SECTOR COMPANIES WITHIN WEST MIDLANDS COMBINED AUTHORITY



d database right [2016]. Ordnance Survey [100046698] o copy, sub-license, distribute or sell any of this data to third parties

> Gas, Water & Multi-utilities has the highest average GVA per employee and the highest growth rate